

Hawke's Bay Power Consumers' Trust

CHAIRMAN'S REPORT and FINANCIAL STATEMENTS of the Trust and its Subsidiary

For the year ended 31 March 2022

HAWKE'S BAY POWER CONSUMERS' TRUST

DIRECTORY

Trust's Office:

c/- Brown Webb Richardson Ltd
111 Avenue Road East
Hastings

Phone: (06) 873 8037
Email: hbpct@bwr.co.nz

Trustees:

Diana Kirton (Chair)
Barbara Arnott
David Pearson
Jeff Farnworth
Kirsten Westwood

Secretary and Accountant:

Stephen Dine

Bankers:

Westpac - Hastings

Auditors:

Audit New Zealand
Palmerston North

TRUSTEES' REPORT

On the operations and financial affairs of the

HAWKE'S BAY POWER CONSUMERS' TRUST

For the year ended 31 March 2022

ANNUAL REPORT TO CONSUMERS

THE TRUST

The Trust, set up in 1993, holds all the shares in Unison Networks Limited, on behalf of consumers who are connected to Unison's electricity lines network in Hawke's Bay – generally the areas of the Hastings District Council and the Napier City Council.

The Trust has five Trustees who are elected every three years. The current Trustees are Diana Kirton (Chair), Kirsten Westwood (Deputy Chair), Barbara Arnott, David Pearson and Jeff Farnworth.

This is an annual report on the operations and financial results of the Hawke's Bay Power Consumers' Trust for the year ended 31 March 2022. Trading activities of Unison Networks Limited are summarised later in this report.

WHAT THE TRUST DOES

The Trustees role is to hold the shares for the benefit of its consumer-owners and also to ensure the value of their investment is protected and enhanced. They monitor the operational and financial performance of the Company by measuring results against the Company's business plan and Statement of Corporate Intent progressively during the year. In this way they are alert to any variations to the outcomes that have been agreed with the Board.

Key tasks of the Trust are to:

- Act in the best interests of the Hawke's Bay power consumers, as owners, and exercise their rights as shareholders.
- Appoint Unison's Board of Directors and monitor their performance and the performance of the Company.
- Determine annually the amount of Trust funds to be paid to consumer-owners as a dividend or in other ways.
- Approve Unison's annual business goals and financial objectives.
- Manage and account for the financial affairs of the Trust.
- Hold a public meeting each year to report on the operations and financial performance of the Trust.
- Review the ownership of Unison's shares every five years, through a public consultative process. The next ownership review will be held in 2023.

TRUST ACTIVITIES SINCE 2021 ANNUAL PUBLIC MEETING

Dividend Distribution

With direct credit now being the only means of receiving the annual dividend, it is pleasing to report that 95.2% of power consumers are now registered for direct credit payments. Trustees will continue to strive for 100% using the communication networks that have been established over the past two years. The registration portal remains open at www.hbpct.co.nz for further registrations.

Communications

Over the last three years the Hawke's Bay Power Consumers' Trust (HBPCT) direct credit campaigns have allowed trustees to gather the email addresses of a large proportion of our power consumers. The Trust can now communicate with power consumers and distribute newsletters from time to time without incurring the increasing cost of regular mail.

All power consumers wishing to receive these communications will be encouraged to opt in to receiving communications from the Trust. This opportunity will arise when they are asked to check their direct credit details prior to distributing the annual dividend.

Home insulation contribution

The HBPCT has contributed towards home insulation projects supported by the Energy Efficiency and Conservation Authority (EECA) since 2009. This has seen 1000's of homes in the Napier/Hastings area receive funding towards home assessment and insulation costs.

At a national level EECA has increased its contribution and project reach with the aim of achieving a higher level of healthy homes throughout New Zealand. The Trust is pleased to see this increased commitment from central government over recent years and has decided to discontinue the Trust financial support for these projects. This will allow the Trust to retain these funds for general distribution to all power consumers

Consumer Dividends \$15 million in 2021

In 2021 the Trust received a dividend payment from Unison of \$15.8 million, exclusive of imputation credits. In November 2021 Trustees distributed a \$15 million dividend to consumer-owners. Just over 60,000 dividend payments were direct credited into HB power consumers' bank accounts. Each payment was for \$230, with tax credits attached – to a maximum of three payments per consumer.

Working with Directors

Trustees have retained a strong relationship with directors throughout the year. The Trust receive monthly updates on company activities and are regularly informed of key risks and future developments of the company.

A challenging but successful year for Unison in 2022: More dividends for consumers

Unison Networks has managed the challenges of the past two years very well. The need for the regulated arm of the business to comply with the Commerce Commission's requirements has placed more emphasis on the non-regulated subsidiaries owned by Unison to return a profit. Managing this balance has been crucial to ensure a continued return to the shareholder in form of a dividend.

The Trust is pleased to announce there will be another dividend distribution to consumers later this year.

Trust Ownership

The direct financial benefits consumers have had from Trust ownership since 1999 now stands at around \$218 million. Trust ownership has also brought other benefits through increased investment in the safety and security of the network, ongoing and major improvements in reliability of supply, energy efficiency and safety initiatives.

Compliance with Guidelines for access to information by beneficiaries

The Guidelines, which all electricity trusts are required to adopt, provide for Trust beneficiaries to have access to information, to attend public meetings of the Trust, and to have access to a complaints process for dealing with refusals to supply information or allow access to public meetings. Details of the Guidelines are on the Trust website: <https://www.hbpct.co.nz/reports-and-information/>

COMPANY PERFORMANCE 2021-2022

***Compliance:** The 2021-2022 trading results were again affected by the issues caused by Covid 19 and its impact on supply chains and lost productivity. Despite these influences the overall financial performance for the year was only marginally behind the prior years result. Total group revenue was \$264 million, \$21 million up on the previous year, however operating expenditure was \$25 million higher at \$178 million. There was a favourable movement on financial instruments of \$8.3 million resulting in the net profit before tax decreasing by \$2.5 million to \$44.4 million.*

Shareholder values showed an increase of \$35 million or 7.5% increasing to \$499 million.

Ratio of Consolidated Shareholders' Funds to Total Assets

- The minimum target ratio of consolidated shareholders' funds to total assets is set at not less than 40%.
- Target goal for 2022 – 51%

***Compliance:** The minimum target ratio was achieved and the target goal was exceeded. The actual ratio met was 52%.*

Performance Targets

Unison's 2022 Statement of Corporate Intent sets targets for both financial and network performance.

Compliance: *The Company did not meet all its financial performance targets or its network performance targets. The Trustees are however, given the trading environment, satisfied with the trading results and the network performance.*

	Statement of Corporate Intent	
	2022 Targets	Actual Results
		2022
FINANCIAL		
Earnings before interest, taxation, depreciation, amortisation and financial instruments as a percentage of average assets employed	9.9%	9.3%
Earnings before interest, taxation and financial instruments as a percentage of average assets employed	5.7%	5.3%
Total line operating costs per consumer	\$362	\$375

	Statement of Corporate Intent	
	2022 Targets	Actual Results
		2022
NETWORK PERFORMANCE		
SAIDI – System Average Interruption Index (Minutes)	<66.69	69.88
SAIFI – System Average Interruption Frequency Index	<1.52	1.46
HEALTH AND SAFETY PERFORMANCE		
• Medical Treatment Injuries	Nil	1
• Number of Public Accidents	Nil	1

COMPLIANCE WITH OTHER MATTERS

Unison's Statement of Corporate Intent is released each year, detailing matters relating to the company's scope of activities, dividend distributions, accounting policies, information to be provided to shareholders and administrative matters relating to procedures and communications with the Trust, as the sole shareholder. We are satisfied that in all these matters the company has complied with the Statement of Corporate Intent.

Additional information on Unison's performance for the year ended 31 March 2022 can be found in the company's Annual Report or on Unison's website at www.unison.co.nz, or obtained from Unison direct.

DIRECTORS

Trustees value the strength of the relationship they have with the Unison Chair and Board of Directors. Chair Phil Hocquard meets regularly with the Trust Chair and responds to questions Trustees wish to pose to Directors. He and other Directors also meet with the Trust from time to time.

Trustees have recently taken advice from the Institute of Directors and developed a new Director Rotation Policy. This ensures that the Unison Board comprises the best Directors available serving appropriate terms with a rotation that ensures appropriate knowledge and experience retention.

This policy promotes the principle that in determining the composition of the Board, gender, ethnicity, age and place of residence will all be taken into consideration with the ultimate aim of appointing the best candidates available.

The full policy can be seen on the Trust website: www.hbpct.co.nz

LOOKING AHEAD

The future of the electricity sector has consumers demanding better, faster delivery of electricity, alongside more environmentally sustainable use of our natural resources. The Company is responding very capably in these changing times and conditions within the electricity sector and are well prepared to meet the ongoing challenges and opportunities ahead.

The Trust will continue to support initiatives that improve Unison's business and are necessary to meet the needs of consumers. This in turn will enhance the value of returns to shareholders.

TRUST ELECTIONS

Trustee elections are required to be held every 3 years. The next election is on 1 October 2024.

THANKS

The Trust wish to thank the Chief Executive and all employees for their achievements and ongoing commitment to the performance and success of Unison Networks Limited. We value the assistance and support that has been given to us over the previous year. Special thanks go to the communication team who have been hugely supportive in the transition to direct credit only payment of the dividend distribution.

Our special thanks to the Trust Secretary, Stephen Dine, and his team at Brown Webb Richardson, for the courtesies and help readily given to us.

TRUSTEES' CONTRIBUTIONS

The current Trustees continue to work well as a team and enjoy open discussion around key issues. I thank each of them for their contributions on behalf of consumers over the past year.

DIANA KIRTON CHAIR

On behalf of the Trustees – David Pearson, Jeff Farnworth, Barbara Arnott and Kirsten Westwood.

MORE TRUST INFORMATION

The Trust's financial statements and audit report as well as detailed information about the Trust and its work is accessible on the Trust website: www.hbpct.co.nz. and are also available from the Trust's offices, c/- Brown Webb Richardson, 111E Avenue Road, Hastings.

Hawke's Bay Power Consumers' Trust
Consolidated statement of profit or loss and other comprehensive income
For the year ended 31 March 2022

	Parent		Notes	Group	
	2022 \$'000	2021 \$'000		2022 \$'000	2021 \$'000
Revenue					
Revenue from contracts with customers	-	-	3	262,375	239,779
Other revenue	15,837	15,820	3	1,283	2,751
Total revenue	15,837	15,820		263,658	242,530
Expenses					
Electricity transmission charges	-	-		(35,498)	(33,015)
Network maintenance	-	-		(12,973)	(11,223)
Raw materials and consumables used	-	-		(52,466)	(40,172)
Employee related expenses	-	-		(39,741)	(36,062)
Realised foreign exchange gains/(losses)	-	-		16	(270)
Other expenses	(752)	(862)		(37,908)	(31,628)
Gain (Loss) on sale of property, plant and equipment	-	-		233	(1,404)
Total operating expenses	(752)	(862)		(178,337)	(153,774)
Earnings before interest, taxes, depreciation, amortisation and financial instrument expenses (EBITDAF)	15,085	14,958		85,321	88,756
Depreciation and amortisation expense	-	-	4,5	(36,879)	(35,813)
Earnings before interest and tax (EBIT)	15,085	14,958		48,442	52,943
Borrowings costs	-	-	7	(13,007)	(13,059)
Operating profit before income tax	15,085	14,958		35,435	39,882
Change in fair value of derivative financial instruments	-	-		8,279	6,209
Profit before income tax	15,085	14,958		43,714	46,093
Income tax	-	-	11	(12,347)	(13,974)
Profit for the year	15,085	14,958		31,367	32,119
Other comprehensive income:					
Items that will not be reclassified to profit or loss:					
Gains on revaluation of land and buildings	-	-	4	12,900	-
Deferred tax impact	-	-		(1,851)	-
	-	-		11,049	-
Items that may be subsequently reclassified to profit or loss:					
Gain on financial instruments taken to equity	-	-		10,182	1,341
Deferred tax impact	-	-		(2,851)	(376)
Currency translation differences	-	-		(309)	225
Other comprehensive income for the year, net of tax	-	-		18,071	1,190
Total comprehensive income for the year	15,085	14,958		49,438	33,309
Profit is attributable to:					
HBPCT Group	15,085	14,958		31,465	32,223
Non-controlling interest	-	-		(98)	(104)
	15,085	14,958		31,367	32,119
Total comprehensive income for the year is attributable to:					
HBPCT Group	15,085	14,958		49,536	33,413
Non-controlling interest	-	-		(98)	(104)
	15,085	14,958		49,438	33,309

The above consolidated statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes

Hawke's Bay Power Consumers' Trust

Consolidated statement of financial position

As at 31 March 2022

	Parent		Notes	Group	
	2022 \$'000	2021 \$'000		2022 \$'000	2021 \$'000
ASSETS					
Current assets					
Cash and cash equivalents	1,928	2,896		13,499	15,425
Trade and other receivables	15	12	8	37,713	29,345
Inventories	-	-	9	51,380	31,752
Other financial assets	1,848	845		1,848	845
Derivative financial instruments	-	-	14	80	93
Total current assets	<u>3,791</u>	<u>3,753</u>		<u>104,520</u>	<u>77,460</u>
Non-current assets					
Property, plant and equipment	-	-	4	798,873	762,132
Intangible assets	-	-	5	52,741	45,696
Other non-current assets	-	-		-	27
Investments	64,000	64,000		9,720	9,507
Derivative financial instruments	-	-	14	16,279	29,362
Total non-current assets	<u>64,000</u>	<u>64,000</u>		<u>877,613</u>	<u>846,724</u>
Total assets	<u>67,791</u>	<u>67,753</u>		<u>982,133</u>	<u>924,184</u>
LIABILITIES					
Current liabilities					
Trade and other payables	449	667		23,782	19,272
Borrowings	-	-	6	-	58,997
Current tax liabilities	-	-		1,865	2,787
Employee entitlements	-	-		10,488	7,718
Derivative financial instruments	-	-	14	688	2,129
Deferred income	-	-		7,318	4,019
Current lease liabilities	-	-	10	4,293	2,565
Total current liabilities	<u>449</u>	<u>667</u>		<u>48,434</u>	<u>97,487</u>
Non-current liabilities					
Borrowings	-	-	6	300,958	230,272
Employee entitlements	-	-		130	802
Derivative financial instruments	-	-	14	8,412	15,195
Deferred tax liabilities	-	-	11	97,963	89,395
Non-current lease liabilities	-	-	10	24,203	23,609
Total non-current liabilities	<u>-</u>	<u>-</u>		<u>431,666</u>	<u>359,273</u>
Total liabilities	<u>449</u>	<u>667</u>		<u>480,100</u>	<u>456,760</u>
Net assets	<u>67,342</u>	<u>67,086</u>		<u>502,033</u>	<u>467,424</u>
EQUITY					
Share capital	65,000	65,000	12	67,661	67,661
Reserves	-	-		18,586	165
Retained earnings	2,342	2,086		415,901	399,614
Equity attributable to equity holders of Unison Networks Limited	<u>67,342</u>	<u>67,086</u>		<u>502,148</u>	<u>467,440</u>
Non-controlling interest	-	-		(115)	(17)
Total equity	<u>67,342</u>	<u>67,086</u>		<u>502,033</u>	<u>467,423</u>

For and on behalf of the Trustees of the Hawke's Bay Power Consumers' Trust.


Trustee

22 July 2022


Trustee

22 July 2022

The above consolidated statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes

Hawke's Bay Power Consumers' Trust
Consolidated statement of cash flows
For the year ended 31 March 2022

	Parent		Group	
	2022 \$'000	2021 \$'000	2022 \$'000	2021 \$'000
Cash flows from operating activities				
Receipts from customers	-	-	258,192	243,957
Payments to suppliers and employees	(748)	(954)	(187,257)	(151,014)
Interest paid	-	-	(11,923)	(13,752)
Dividends and interest received	15,835	15,820	126	141
Income taxes paid	-	-	(10,104)	(7,995)
Net cash inflow from operating activities	15,087	14,866	49,034	71,337
Cash flows from investing activities				
Purchase and construction of property, plant and equipment	-	-	(62,428)	(56,101)
Proceeds from sale of property, plant and equipment	-	-	283	49
Purchases of intangible assets	-	-	(740)	(232)
Purchase of investments	(1,848)	-	(3,794)	(2,876)
Proceeds from disposal of investments	845	(7)	2,851	1,638
Net cash (outflow) from investing activities	(1,003)	(7)	(63,828)	(57,522)
Cash flows from financing activities				
Proceeds from borrowings	-	-	96,168	7,000
Repayments of borrowings	-	-	(63,997)	-
Dividends paid to owners of the parent	(15,052)	(14,487)	(15,052)	(14,487)
Payment of principal portion of lease liabilities	-	-	(4,251)	(3,524)
Net cash inflow / (outflow) from financing activities	(15,052)	(14,487)	12,868	(11,011)
Net increase (decrease) in cash and cash equivalents	(968)	372	(1,926)	2,804
Cash and cash equivalents at the beginning of the financial year	2,896	2,524	15,425	12,621
Effects of exchange rate changes on cash and cash equivalents	-	-	-	-
Cash and cash equivalents at end of year	1,928	2,896	13,499	15,425

Reconciliation of profit after income tax to net cash inflow from operating activities

	2022 \$'000	2021 \$'000	2022 \$'000	2021 \$'000
Profit for the year	15,091	14,958	31,373	32,119
<i>Adjustments for:</i>				
Depreciation and amortisation	-	-	36,879	35,813
Net (gain)/loss on sale of property, plant and equipment	-	-	(233)	1,404
Fair value change in financial instruments via the statement of comprehensive income	-	-	(8,279)	(6,209)
Capitalised interest	-	-	(507)	(440)
<i>Change in assets and liabilities:</i>				
(Increase)/decrease in receivables, prepayments and inventory	-	-	(27,966)	5,934
Increase/(decrease) in payables (excluding capital items), accruals and employee entitlements	(4)	(92)	10,121	(3,263)
(Decrease)/increase in income taxes payable	-	-	(922)	1,226
Increase in deferred tax liabilities	-	-	8,568	4,753
Net cash inflow from operating activities	15,087	14,866	49,034	71,337

The above consolidated statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes

Hawke's Bay Power Consumers' Trust

Consolidated statement of changes in equity

For the year ended 31 March 2022

Group	Attributable to equity holders of the Group						Non-controlling interest
	Share capital	Retained earnings	Foreign currency translation reserve	Asset revaluation reserve	Other reserves	Total	
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	
Balance at 1 April 2021	67,661	399,613	(184)	6,269	(5,919)	467,423	(17)
Profit for the year	-	31,465	-	-	-	31,367	(98)
Gain on the revaluation of land and buildings, net of tax	-	-	-	11,049	-	11,049	-
Prior year adjustment	-	-	-	-	-	-	-
Distribution paid	-	(15,163)	-	-	-	(15,163)	-
Previous distribution money claimed	-	(282)	-	-	-	(282)	-
Distribution overprovided and under claimed	-	616	-	-	-	616	-
Cash flow hedges, net of tax	-	-	-	-	7,331	7,331	-
Currency translation differences	-	(349)	40	-	-	(309)	-
Total comprehensive income	-	16,287	40	11,049	7,331	34,609	(98)
Balance as at 31 March 2022	66,661	415,901	(144)	17,318	1,412	502,033	(115)

Group	Attributable to equity holders of the Group						Minority interests
	Share capital	Retained earnings	Foreign currency translation reserve	Asset revaluation reserve	Other reserves	Total	
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	
Balance at 1 April 2020	67,661	381,778	(165)	6,269	(6,884)	448,745	87
Profit for the year	-	32,223	-	-	-	32,119	(104)
Gain on the revaluation of land and buildings, net of tax	-	-	-	-	-	-	-
Prior year adjustment	-	(93)	-	-	-	(93)	-
Distribution paid	-	(14,998)	-	-	-	(14,998)	-
Previous distribution money claimed	-	(105)	-	-	-	(105)	-
Distribution overprovided and under claimed	-	564	-	-	-	564	-
Cash flow hedges, net of tax	-	-	-	-	965	965	-
Currency translation differences	-	244	(19)	-	-	225	-
Total comprehensive income	-	17,835	(19)	-	965	18,677	(104)
Balance as at 31 March 2021	67,661	399,613	(184)	6,269	(5,919)	467,423	(17)

The above consolidated statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes

1 About this report

(a) Entity reporting

The Hawkes Bay Power Consumers Trust ("the Trust") is a Trust, domiciled and registered in New Zealand, and established in accordance with the 1993 Establishment Plan. The Trust has its registered office in Hastings, Hawke's Bay. Under the Establishment Plan, all shares in Unison Networks Limited ("the subsidiary") were vested in the Trust, to be held on behalf of all power consumers who are connected to the subsidiary's electricity lines network in Hawke's Bay. The subsidiary is an energy company in terms of the Energy Companies Act 1992.

The subsidiary and its either 100% owned subsidiaries (Unison Contracting Services Limited, ETEL Limited and its subsidiaries, ETEL Transformers Pty Limited, ETEL Services Limited and Pt Lucky Light Globaldino, RPS Switchgear Limited and its subsidiary, RPS Switchgear Pty Limited, Kirkwall Holdings SA Pty, Unison Fibre Limited, Unison Insurance Limited and Unison Energy Limited) provide electricity distribution and line function services to consumers and businesses, as well as fibre optic network interconnections and related services throughout the Hawke's Bay, Rotorua and Taupo regions. They also provide civil vegetation, electrical and fibre connecting services; manufacture electrical products for the Australian, Pacific and New Zealand markets; and operate a captive insurance company.

For the purposes of complying with generally accepted accounting practice in New Zealand ("NZ GAAP"), the Trust and the Group are for-profit entities.

These consolidated financial statements were approved for issue by the Trustees on 22 July 2022.

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated. The financial statements are the consolidated financial statements of the Trust and its subsidiaries (together referred to as "the Group").

(b) Basis of preparation

i Compliance with NZ IFRS

The financial statements of the Group have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand (NZ GAAP). They comply with New Zealand equivalents to International Financial Reporting Standards ('NZ IFRS') and other applicable Financial Reporting Standards, as applicable for profit-oriented entities. The financial statements also comply with International Financial Reporting Standards (IFRS).

The Group is designated as a profit-oriented entity for financial reporting purposes.

The consolidated financial statements have been prepared in accordance with the requirements of the Electricity Act 2010.

The consolidated financial statements are presented in New Zealand dollars and all values are rounded to the nearest thousand (\$000), except where otherwise indicated.

ii Historical cost convention

These consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of financial assets and liabilities (including derivative instruments) at fair value through profit or loss, and certain classes of property, plant and equipment.

(c) New and amended standards adopted by the Group

The accounting policies adopted in the preparation of the financial statements are consistent with those followed in the preparation of the Group's annual financial statements for the year ended 31 March 2021, except for the adoption of new standards effective as of 1 January 2021. The Group has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

The Group has applied the following standards and amendments for the first time for their annual reporting period commencing 1 April 2021.

(i) Interest Rate Benchmark Reform – Phase 2: Amendments to NZ IFRS 9, NZ IAS 39, NZ IFRS 7, NZ IFRS 4 and NZ IFRS 16 (effective 1 January 2021). The Standard addresses the effects of interest rate benchmark reform on an entity's financial statements that arise when interest rate benchmarks are replaced with alternative, nearly risk-free interest rates that are based, to a greater extent, on transaction data.

Unison is exposed to US LIBOR in relation to the Cross Currency Interest Rate Swaps (CCIRS) held against USPP borrowings. The nominal amount of hedging instruments in hedging relationships that are exposed to US LIBOR as at 31 March 2022 is USD 120 million (NZD 172 million). Transition to alternative benchmark interest rates is being managed by

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

working closely with external advisors. USD LIBOR will cease publication after 30 June 2023, requiring the floating rate component of certain elements of the CCIRS hedging to transition to an alternative risk free rate (RFR). Unison does not expect the transition to an alternative rate will have a material impact the valuation of the CCIRS, or the Group's financial statements, given the exposure is limited to the components of the synthetic hedge used for hedge accounting purposes and not the underlying instruments themselves. Unison will continue to apply the Phase 1 Amendment and assume the hedged interest coupons on the associated hedging instrument will remain US LIBOR-based cash flows for the purpose of assessing and measuring effectiveness until closer to the transition date.

The adoption of these amendments listed above did not have any impact on the current period or any prior period and is not likely to affect future periods.

(d) Standards, amendments and interpretations to existing standards that are not yet effective

Certain new accounting standards and amendments have been issued that are not mandatory for the 31 March 2022 financial year and have not been early adopted. Those new standards and amendments that are relevant to the Group are:

Amendments to NZ IAS 37 Provisions, Contingent Liabilities and Contingent Assets to specify to which costs an entity includes in determining the cost of fulfilling a contract, for the purpose of assessing whether the contract is onerous.

The adoption of this amendment is not expected to have a material impact on the financial statements.

Amendment to NZ IAS 1 Presentation of Financial Statements deferring the effective date of Classification of Liabilities as Current or Non-current, issued in April 2020, by one year from 1 January 2022 to 1 January 2023. The amendments clarify a criterion in NZ IAS 1 for classifying a liability, such as loans, as non current: the requirement for an entity to have the right to defer settlement of the liability for at least 12 months after the reporting period.

We have considered the impact of the amendments and assessed that the new standard will not impact the classification of the Group's loans and borrowings as Unison has discretion to rollover drawn bank loans through to the maturity date of the committed bank loan facility.

There are no other standards that are not yet effective and that would be expected to have a material impact on the Group in the current or future reporting periods and on foreseeable future transactions.

(e) Principles of consolidation

Subsidiaries are all entities over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Non-controlling interests in the results and equity of subsidiaries are shown separately in the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of financial position respectively.

(f) Foreign currency translation

Transactions in foreign currencies are translated at the New Zealand dollar rate of exchange at the date of the transaction. At balance date foreign monetary assets and liabilities not hedged by foreign currency derivative instruments are translated at the closing rate, and exchange variances arising are included in the statement of profit or loss and other comprehensive income.

Monetary assets and liabilities in foreign currencies at balance date hedged by foreign currency derivative instruments are translated at the contract rates.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate. Exchange differences arising are recognised in other comprehensive income.

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

1 About this report (continued)

(g) Goods and Services Tax (GST)

All items in the financial statements have been prepared net of GST, with the exception of receivables and payables, which include GST invoiced.

(h) Notes to the financial statements

Information that is considered material and relevant to the users of these consolidated financial statements is included within the notes to the consolidated financial statements. The assessment of materiality and relevance includes qualitative as well as quantitative factors including the size and nature of the balance and if the balance is important in understanding the Group's current or future performance.

Other relevant accounting policy information not included in the notes to the accounts is included below.

Cash and Cash Equivalents

In the consolidated statement of cash flows, cash and cash equivalents includes cash in hand, deposits held at call with banks, other short-term, highly liquid investments with original maturities of three months or less and bank overdrafts. In the consolidated statement of financial position, bank overdrafts are shown within borrowings in current liabilities.

The carrying amount for cash and cash equivalents equals the fair value.

Trade and Other Payables

These amounts represent liabilities for goods and services provided to the Group prior to the end of the financial period which are unpaid, and are initially measured at fair value, net of any transaction costs. These are subsequently measured at amortised cost using the effective interest rate method. The amounts are unsecured and are usually paid within 30 to 60 days of recognition.

(i) Critical judgements and estimations in applying accounting policies

The preparation of financial statements in conformity with NZ IFRS requires judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The Directors believe that, as at the date of these consolidated financial statements, there are no significant sources of estimation uncertainty that have not been disclosed in these notes (refer to notes 4 and 5).

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

2 Investments in subsidiaries

Accounting policy

Subsidiaries are all entities over which the Group has control. The Group controls an entity when the Company is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiaries:

Name of entity	Country of incorporation	Class of shares	Equity holding	
			2022 %	2021 %
Unison Networks Limited	New Zealand	Ordinary	100	100
Unison Contracting Services Limited	New Zealand	Ordinary	100	100
Unison Fibre Limited	New Zealand	Ordinary	100	100
Unison Insurance Limited	New Zealand	Ordinary	100	100
ETEL Limited	New Zealand	Ordinary	100	100
- ETEL Transformers Pty Limited	Australia	Ordinary	100	100
- ETEL Services Limited	New Zealand	Ordinary	100	100
- Pt Lucky Light Globalindo	Indonesia	Ordinary	90	90
Unison Energy Limited	New Zealand	Ordinary	100	100
- RPS Switchgear Limited	New Zealand	Ordinary	100	100
- RPS Switchgear Pty Limited	Australia	Ordinary	100	100
- Kirkwall Holdings SA Pty	South Africa	Ordinary	100	100

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

3 Revenue

	2022 \$'000	2021 \$'000
Revenue from contracts with customers	262,375	239,780
Other Services Income	288	654
Interest Received	128	134
Investment Income	474	1,945
Grant income received	320	-
Recovery of debt previously written off	73	17
Total revenue	<u>263,658</u>	<u>242,530</u>

The Group derives revenue from the transfer of goods and services over time and at a point in time as follows:

	Revenue recognised at a point in time \$'000	Revenue recognised over time \$'000	Total \$'000
2022			
Electricity distribution			
Line revenue	-	137,963	137,963
Capital contributions	-	10,901	10,901
Distribution transformers			
Sale of manufactured goods	-	70,494	70,494
Transformer servicing	-	10,256	10,256
Switchgear	-	-	-
Sale of manufactured goods	-	8,571	8,571
Parts and servicing	-	625	625
Electrical contracting services	-	14,067	14,067
Fibre network access services	-	2,527	2,527
All other income	5,180	1,791	6,971
Total revenue from contracts with customers	<u>5,180</u>	<u>257,195</u>	<u>262,375</u>

	Revenue recognised at a point in time \$'000	Revenue recognised over time \$'000	Total \$'000
2021			
Electricity distribution			
Line revenue	-	137,531	137,531
Capital contributions	-	10,288	10,288
Distribution transformers			
Sale of manufactured goods	-	62,709	62,709
Transformer servicing	-	1,069	1,069
Switchgear	-	-	-
Sale of manufactured goods	-	9,521	9,521
Parts and servicing	-	397	397
Electrical contracting services	-	10,206	10,206
Fibre network access services	-	2,587	2,587
All other income	3,778	1,694	5,472
Total revenue from contracts with customers	<u>3,778</u>	<u>236,002</u>	<u>239,780</u>

(continued)

3 Revenue (continued)

(i) Electricity line revenue

The Group owns, manages and operates an electricity distribution network. The Group distributes electrical energy on behalf of electricity retailers that has been brought to points of supply by the National Grid operator or produced by embedded generators, to consumers connected to the Group's electricity distribution network.

Line revenue relates to the provision of electricity distribution services and includes pass-through revenue and recoverable cost revenue. Prices are regulated, and customers are charged through a mix of fixed charges which are recognised on a straight line basis and variable charges which are recognised based on the volume of distribution services provided. Consistent with NZ IFRS 15 this revenue is recognised over time at the fair value of services provided based on an output method as the service is delivered to match the pattern of consumption. Pass through and recoverable costs include transmission costs, statutory levies and utility rates.

(ii) Capital contributions

Customer contribution revenue relates to contributions received from customers towards the costs of reticulating electricity to new subdivisions, constructing uneconomic lines and relocating existing lines. The revenue recognised is the fair value of the asset being constructed. For major works, revenue is recognised over time as a result of there being no alternative use to the asset without significant economic losses and the Group having a right to payment for performance completed to date. For contracts with multiple performance obligations revenue is recognised at a point in time when the performance obligation is satisfied.

(iii) Sale of manufactured goods

The Group manufactures and sells a range of electricity distribution transformers and switchgear. Sales are recognised when control of the products has transferred, being when the products are delivered to the customer, and there is no unfulfilled obligation that could affect the customer's acceptance of the products. Delivery occurs when the products have been shipped to the specific location, the risks of obsolescence and loss have been transferred to the customer, and either the customer has accepted the products in accordance with the sales contract, the acceptance provisions have lapsed, or the Group has objective evidence that all criteria for acceptance have been satisfied.

A receivable is recognised when the goods are delivered as this is the point in time that the consideration is unconditional because only the passage of time is required before the payment is due.

(iv) Electrical contracting services revenue

The Group provides electrical contracting services to third parties. Revenue is recognised as the fair value of the service provided or asset being constructed. Where an asset is being constructed for a third party, revenue is recognised over time as a result of control of the asset transferring to the customer over the time. Connection fee revenue is recognised at a point in time when the performance obligation is satisfied.

(v) Fibre network access services

The Group owns and operates a fibre optic network.

Revenue is recognised as fibre optic services are provided to retail service providers. Billing for network access services are made on a monthly basis. Unbilled revenue from the date of connection to the billing cycle date is recognised in the month of service. Revenue is deferred in respect of the portion of the fixed monthly charges that have been billed in advance. Revenue from installations and connections are recognised upon completion of the installation or connection.

Impact of 2020 Default Price Quality Path determination on revenue recognition

Regulated lines revenue for the 2020/21 financial year was \$2.7 million favourable to budget, largely due to higher residential electricity volumes than forecasted. Under the Commerce Commission's allowable revenue cap rules, this over-recovery of lines revenue will be returned to consumers via a line charge adjustment in the 2022/23 financial year.

Regulated lines revenue for the 2021/22 financial year was materially in line with the Commerce Commission's allowable revenue cap rules.

Regulated lines revenue for the 2021/22 financial year was compliant with the Commerce Commission's allowable revenue cap rules. A wash-up adjustment of \$9.5 million in relation to the 2021/22 financial year will be passed on to consumers via a lines charges increase in the 2023/24 financial year. The wash-up is a result of CPI inflation exceeding the level assumed in the building block model, an increase in allowable revenue granted by the Commission in relation to a major capital project, and the IRIS incentive for capital expenditure.

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

4 Property, plant and equipment

	Electricity Distribution Network \$'000	Fibre network \$'000	ROU Building Assets \$'000	Land & buildings \$'000	Other Assets \$'000	Assets under construction* \$'000	Total \$'000
Year ended 31 March 2022							
Opening net book amount	637,942	24,922	22,247	17,560	34,173	25,288	762,132
Revaluation	-	-	-	12,900	-	-	12,900
Additions/(Transfers out of Assets Under Construction)	52,115	776	5,383	193	9,697	(2,084)	66,080
Disposals	(62)	-	-	-	(18)	-	(80)
Depreciation charge	(22,858)	(1,396)	(3,439)	(490)	(7,075)	-	(35,258)
Transfer to Intangible Assets	-	-	-	-	-	(6,901)	(6,901)
Closing net book amount	<u>667,137</u>	<u>24,302</u>	<u>24,191</u>	<u>30,163</u>	<u>36,777</u>	<u>16,303</u>	<u>798,873</u>
At 31 March 2022							
Cost	970,966	34,638	31,789	32,862	102,450	16,303	1,189,008
Accumulated depreciation	(303,829)	(10,336)	(7,598)	(2,699)	(65,673)	-	(390,135)
Net book amount	<u>667,137</u>	<u>24,302</u>	<u>24,191</u>	<u>30,163</u>	<u>36,777</u>	<u>16,303</u>	<u>798,873</u>
	Electricity Distribution Network \$'000	Fibre network \$'000	ROU Building Assets \$'000	Land & buildings \$'000	Other Assets \$'000	Assets under construction* \$'000	Total \$'000
Year ended 31 March 2021							
Opening net book amount	624,081	24,876	24,552	17,746	35,343	15,399	741,997
Additions/(Transfers out of Assets Under Construction)	37,914	1,454	790	299	6,030	10,370	56,857
Disposals	(1,384)	-	(72)	-	(217)	(481)	(2,154)
Depreciation charge	(22,669)	(1,408)	(3,023)	(485)	(6,983)	-	(34,568)
Closing net book amount	<u>637,942</u>	<u>24,922</u>	<u>22,247</u>	<u>17,560</u>	<u>34,173</u>	<u>25,288</u>	<u>762,132</u>
At 31 March 2021							
Cost	918,641	33,862	26,863	19,769	92,771	25,288	1,117,194
Accumulated depreciation	(280,699)	(8,940)	(4,616)	(2,209)	(58,598)	-	(355,062)
Net book amount	<u>637,942</u>	<u>24,922</u>	<u>22,247</u>	<u>17,560</u>	<u>34,173</u>	<u>25,288</u>	<u>762,132</u>

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

4 Property, plant and equipment (continued)

*Assets under construction includes \$0.6 million (31 March 2021: \$5.8 million) of intangible work in progress.

(a) Valuations of land and buildings

Land and buildings at Omahu Road, Hastings and Fleet Street, Taupo were independently valued by registered valuer Telfer Young Ltd, as at 31 March 2022.

Non-financial assets carried at fair value may be measured using different valuation methods. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (Level 3).

Land and buildings have been valued using level 2 methodology. There were no transfers between levels during the period.

Level 2 fair values of land, office buildings, workshops and warehouse facilities have been derived using the rental capitalisation approach. Market rental and sales data of comparable land and buildings in close proximity are adjusted for differences in key attributes such as building quality, tenant strength (if sold under a sale and leaseback arrangement), and other market factors. The most significant inputs into this valuation approach are price per square metre, and yield.

b) Carrying amounts that would have been recognised if land and buildings were stated at cost:

If freehold land and buildings were stated on the historical cost basis, the amounts would be as follows:

	2022	2021
	\$'000	\$'000
Freehold land & buildings		
Cost	14,769	14,769
Accumulated depreciation	(4,321)	(3,830)
Net book amount	<u>10,448</u>	<u>10,939</u>

Accounting policy

(i) Assets carried at historic cost

The electrical distribution network, fibre network and other assets are recognised at historical cost less depreciation and impairment. Subsequent additions are recognised at cost and are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the statement of comprehensive income during the financial period in which they are incurred.

(ii) Assets carried at fair value

Land and buildings are stated at fair value based on periodic, but at least five yearly, valuations determined by an independent registered valuation company, and are adjusted for additions at cost and depreciation at appropriate rates.

Any accumulated depreciation as at the revaluation date is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset.

Increases in the carrying amounts arising on revaluation of land and buildings are credited to other reserves in shareholders' equity. To the extent that the increase reverses a decrease previously recognised in the statement of profit or loss and other comprehensive income, the increase is first recognised in the statement of profit or loss and other comprehensive income. Decreases that reverse previous increases of the same asset are first charged against revaluation reserves directly in equity to the extent of the remaining reserve attributable to the asset; all other decreases are charged to the statement of profit or loss and other comprehensive income.

Assets carried at fair value are assessed annually to ensure there is no material difference between the carrying value and fair value.

(continued)

4 Property, plant and equipment (continued)

(iii) Self-constructed assets

The cost of self-constructed assets includes the cost of all materials used on construction, direct labour on the project, costs of obtaining Resource Management Act consents, financing costs that are directly attributable to the project and an appropriate proportion of variable and fixed overhead. Costs cease to be capitalised as soon as the assets are ready for productive use and do not include any inefficiency costs.

(iv) Assets under construction

The cost of assets under construction includes direct materials, labour, an allocation of overheads that directly relate to the work performed, and financing costs that are directly attributable to the project.

(v) Disposal of Property, Plant and Equipment

When an item of property, plant or equipment is disposed of, any gain or loss is recognised in the statement of profit or loss and other comprehensive income and is calculated as the difference between the sale price and the carrying value of the asset. On disposal of an item of property, plant or equipment, any revaluation surplus in respect of that asset is transferred to retained earnings.

(vi) Impairment of property, plant and equipment

The carrying amounts of the Group's property, plant and equipment are reviewed at each balance date to determine whether there is any indication of impairment. If any such indication exists, the recoverable amount of assets is estimated to determine the extent of any impairment loss. The recoverable amount is the higher of an asset's net selling price and value in use. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognised in the statement of profit or loss and other comprehensive income except impairment losses on revalued assets which are first taken to the revaluation reserve if there is a surplus in respect of that asset.

An assessment was carried out which concluded that there were no impairment indicators for the UNL Electricity Distribution Network, USCL and UIL. RPS and UFL had indications of impairment and so an impairment test was completed. The DCF analysis showed that no impairment was necessary. Key assumptions include a discount rate of 10.4% for RPS and 7.3% for UFL.

Unison Fibre Limited

The recoverable amount for this cash generating unit was assessed by reference to a value in use calculation. The cash flow projections are based on financial forecasts covering a ten year period as opposed to a five year period (as required by NZ IAS 36) as a longer timeframe is more relevant to infrastructure assets.

The value in use calculation uses the following assumptions:

- Sales growth rate assumes annual growth in Services and Dark Fibre revenue broadly following CPI at the mid-point of the RBNZ 1-3% band.
- Capex based on uptake assumptions, replacement cycles and informed by actual costings information.
- A post tax discount rate of 7.3% per annum (2021: n/a).

(continued)

4 Property, plant and equipment (continued)

Depreciation method and useful lives

The Group uses judgement to determine the useful lives of assets, as detailed below:

(i) Electrical Distribution and Fibre Networks

Assessing the appropriateness of useful life and residual value estimates of network assets requires a number of factors to be considered such as the physical condition of the asset, expected period of use of the asset, technological advances, regulation and expected disposal proceeds from the future sale of the asset.

(ii) Buildings

The estimated useful lives of buildings are determined by an independent registered valuation company when assessing the periodic valuation of land and buildings.

Depreciation methods and estimated useful lives are as follows:

Asset class	Depreciation method	Useful lives
Electrical Distribution Network	Straight line	5-80 years
Fibre Network	Straight line	5-75 years
Buildings	Straight line	7-80 years
Land	n/a	Indefinite
Other assets (incl.):		
- Plant and equipment	Straight line	2-25 years
- Furniture and fittings	Straight line	2-60 years
- Motor vehicles	Straight line	3-10 years
- Information technology	Diminishing value or straight line	2-10 years
- Leasehold Improvements	Straight line	5 years

Leasehold improvements are depreciated over the unexpired period of the lease or the estimated remaining useful life of the improvements, whichever is shorter. The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

5 Intangible assets

	Goodwill \$'000	Computer software \$'000	Other intangible assets \$'000	Total \$'000
Year ended 31 March 2022				
Opening net book amount	42,315	2,378	1,003	45,696
Additions	621	1,094	50	1,765
Transfer from Assets Under Construction	-	6,901	-	6,901
Amortisation charge	-	(1,616)	(5)	(1,621)
Closing net book amount	<u>42,936</u>	<u>8,757</u>	<u>1,048</u>	<u>52,741</u>
At 31 March 2022				
Cost	118,824	25,114	1,497	145,435
Accumulated amortisation and impairment	<u>(75,888)</u>	<u>(16,357)</u>	<u>(449)</u>	<u>(92,694)</u>
Net book amount	<u>42,936</u>	<u>8,757</u>	<u>1,048</u>	<u>52,741</u>
Year ended 31 March 2021				
Opening net book amount	42,315	3,461	933	46,709
Additions	-	129	103	232
Amortisation charge	-	(1,212)	(33)	(1,245)
Closing net book amount	<u>42,315</u>	<u>2,378</u>	<u>1,003</u>	<u>45,696</u>
At 31 March 2021				
Cost	118,203	17,119	1,436	136,758
Accumulated amortisation and impairment	<u>(75,888)</u>	<u>(14,741)</u>	<u>(433)</u>	<u>(91,062)</u>
Net book amount	<u>42,315</u>	<u>2,378</u>	<u>1,003</u>	<u>45,696</u>

*Assets under construction in Note 4 include \$0.6 million (31 March 2021: \$5.8 million) of intangible work in progress.

(continued)

5 Intangible assets (continued)

(a) Impairment tests for goodwill

The Group regularly monitors the carrying value of its goodwill and reviews it annually or more regularly if there are indications that goodwill may be impaired.

The Directors believe that any reasonably possible change in the key assumptions on which the recoverable amount is based would not cause the aggregate carrying amount to exceed the aggregate recoverable amount of the cash generating unit.

There has been an increase to Goodwill of \$0.6m, relating to the acquisition of ETEL Services Limited (2021: nil movement). The carrying amount of goodwill in ETEL was \$28.9m and in Taupo/Rotorua network was \$14.0m.

(b) Key assumptions used for value-in-use calculations

ETEL Limited

The recoverable amount of this cash generating unit was assessed by reference to a value in use calculation which uses cash flow projections based on financial plans covering a 5 year period, based on the most recent budget and 5-year strategic plan approved by the Directors.

The value in use calculation uses the following key assumptions:

- Sales Growth Rate that assumes the cumulative average sales growth rate assumed by management for the next five years (2022 to 2026) is 6.7%. The Directors believe that the planned growth in the export market is reasonable and achievable.
- Capex: The impairment model uses ETEL's budget capex in their 2022-23 business plan and strategic plan for years 2024 to 2027. The 2022-23 budget has capex of \$3.0m which includes business assets and development expenditure split into growth and efficiency projects of \$1.2m and business as usual capex of \$1.8m. Spend on growth and efficiency projects includes continued development of the drying project, ground and polemount assembly lines, Logistic storage, fabrication improvements and other smaller projects. Business as usual includes various equipment replacement purchases and ongoing IT projects.
- A post tax discount rate of 8.4% per annum (2021: 8.2% per annum).
- Management have decided that due to the level of headroom available that there is no impairment of the ETEL NZ/AU CGU goodwill

Taupo/Rotorua Network

The recoverable amount of the Taupo/Rotorua Network cash generating unit was assessed by reference to a value in use calculation. The cash flow projections are based on financial forecasts covering a ten year plan as opposed to a five year period (as required by NZ IAS 36) as a longer timeframe is more relevant to infrastructure assets. The model uses the Business Plan approved by the Directors as the base year, with network capex and maintenance being based on the most recent Regulatory Asset Management Plan.

The value in use calculation uses the following key assumptions:

- Line Revenue: The impairment test uses the FY22 distribution revenue based on Unison's FY23 budget. The model includes forecast DPP allowable revenue through to FY25 using the current Commerce Commissions revenue cap model as the basis for modelling the revenue forecasts from 1 April 2022 to 31 March 2025 and again from 1 April 2025 through to 31 March 2030. The revenue model uses a vanilla Weighted Average Cost of Capital (WACC) - 67th percentile - of 6.32% (5.73% post tax WACC) based on the Commerce Commission's 1 April 2020 revenue reset calculation (adjusted for the risk free rate) and capex and opex forecasts are based on the most recent Regulatory Asset Management Plan.
- a post tax discount rate of 5.73% per annum (2021: 4.23% per annum).

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

5 Intangible assets (continued)

Pt Lucky Light Globalindo (LLG)

The recoverable amount of this cash generating unit was assessed by reference to a value in use calculation which uses cash flow projections based on financial plans covering a 5 year period, based on the most recent budget and 5-year strategic plan approved by directors.

The value in use calculation uses the following key assumptions:

- Sales Growth Rate reflects the most recent iteration of the five-year strategic plan and includes the full cashflows for LLG from the small power transformer project, ongoing component sales and engineering service to ETEL and a limited amount of local industrial unit sales.
- A post tax discount rate of 10.9% per annum (2021:10.0% per annum).

ETEL Services Limited (ESL)

The recoverable amount of this cash generating unit was assessed by reference to a value in use calculation which uses cash flow projections based on financial plans covering a 5 year period, based on the most recent budget and 5-year strategic plan approved by directors.

The value in use calculation uses the following key assumptions:

- Cumulative average sales growth rate for the next five years (2023 to 2027) of 8.5% (2021: n/a).
- Planned capex of \$0.7m for FY23 and similar levels across the four outer years.
- A post tax discount rate of 13.4% per annum (2021: n/a).

Accounting policy

(i) Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired entity at the date of acquisition. Separately recognised goodwill is tested annually for impairment (or more frequently if events or changes in circumstances indicate a potential impairment) and carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold. Goodwill is allocated to cash generating units for the purpose of impairment testing. The allocation is made to those cash generating units or groups of cash generating units that are expected to benefit from the business combination in which the goodwill arose.

The recoverable amount of goodwill is calculated using value in use (the net present value of expected future cash flows) of the cash generating units. Key assumptions used in the value in use model that require the Group's estimation and judgement include revenue forecasts (including volumes and pricing), costs and discount rates.

(ii) Computer software

Acquired software licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised on a straight line basis over their estimated useful lives (three to ten years).

Costs associated with developing or maintaining software programmes are recognised as an expense as incurred. Costs that are directly associated with the production of identifiable and unique software products controlled by the Group, and that will probably generate economic benefits exceeding costs beyond one year, are recognised as intangible assets. Direct costs include the software development, employee costs and an appropriate portion of relevant overheads.

(iii) Other intangible assets

Other intangible assets include indefeasible Rights of Use (IRU) and land easements. IRU's are cash generating in nature as they provide the Group the right to connect to and use third party fibre optic cables.

At each balance date, the Group reviews the carrying amounts of its software and other intangible assets to determine whether there is any indication that those assets have suffered an impairment loss.

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

6 Borrowings

	2022 \$'000	2021 \$'000
Current borrowings		
US Senior Notes Fixed Rate	-	58,997
Total current borrowings	<u>-</u>	<u>58,997</u>
Term Borrowings		
Bank loans - maturing between 1 and 5 years	135,000	140,000
US Senior Notes Fixed Rate	158,119	58,997
	<u>293,119</u>	<u>198,997</u>
Fair Value Movement		
US Senior Notes Fixed Rate	(6,408)	6,060
Foreign Currency Movement		
US Senior Notes Fixed Rate	14,247	25,215
	<u>7,839</u>	<u>31,275</u>
Total non-current borrowings	<u>300,958</u>	<u>230,272</u>
Total interest bearing liabilities	<u>300,958</u>	<u>289,269</u>

Borrowings are a combination of:

(i) *Bank Loans*

The Group utilises multi tranche revolving debt bank facilities totalling \$175 million (31 March 2021: \$202 million) with maturities between 13 months and 1.3 years (31 March 2021: between 13 months and 2.3 years). Interest rates for all bank loans are floating based on the bank bill rate plus a margin.

(ii) *US Senior Notes*

In October 2011, USD100 million of unsecured senior notes were issued in a private placement to US institutional investors, comprising USD50 million of Series A Notes (maturing October 2021), and USD50 million of Series B notes (maturing October 2023). In October 2021 the Company issued a new USD70 million tranche of Series C notes to finance the maturity of the Series A notes and refinance bank debt.

A cross currency interest rate swap is in place to hedge the USD foreign currency exposure for all US Senior Notes. This derivative also converts the fixed coupon semi annual interest payments to floating rate NZD payments.

All borrowings are unsecured and are subject to a negative pledge and cross guarantee. The following Group companies are parties to a negative pledge and cross guarantee; Unison Networks Limited; Unison Energy Limited; Unison Contracting Services Limited; Unison Fibre Limited; and ETEL Limited.

RPS has guarantees and liabilities outstanding under credit.

Borrowings are subject to various lending covenants such as limitation on long term indebtedness, leverage and other ratios. The Group has complied with all covenants for the current and prior financial periods.

(a) Interest rate risk exposures

The Group manages interest rate exposure in accordance with its Treasury Management Policy by ensuring the Group's interest rate profile is within the interest rate risk control limits set in the Policy - calculated against projected total debt over a Regulatory Control Period - with interest rate hedge instruments.

While the interest rate hedging limits allow for continuous interest rate risk management, hedging activity is predominantly concentrated within the reset window prior to the start of a Regulatory Control Period.

Exposures arise predominantly from liabilities bearing variable interest rates as the Group intends to hold fixed rate liabilities to maturity.

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

6 Borrowings (continued)

The weighted average rates on interest rate swaps and options are as follows:

	Fixed interest rate				Total
	1 year or less \$'000	Over 1 to 2 years \$'000	Over 2 to 5 years \$'000	Over 5 years \$'000	\$'000
31 March 2022					
Interest rate swaps (\$'000)* (note 16)	6,000	10,000	185,000	10,000	211,000
Weighted average interest rate (%)	4.75%	5.10%	3.09%	3.80%	
USD Senior Notes Interest Rate Cross-Currency (USD'000)	-	50,000	-	70,000	120,000
Weighted average interest rate (%)	- %	3.98%	- %	2.59%	
31 March 2021					
Interest rate swaps (\$'000)* (note 16)	38,000	6,000	165,000	40,000	249,000
Weighted average interest rate (%)	4.77%	4.75%	3.13%	3.82%	
USD Senior Notes Interest Rate Cross-Currency (USD'000)	50,000	-	50,000	-	100,000
Weighted average interest rate (%)	3.78%	- %	3.98%	- %	

* Notional principal amounts

Accounting policy

All borrowings are measured at amortised cost adjusted for fair value movements in respect of the hedged risk on borrowings designated in fair value hedge relationships and are classified between current and non-current dependent on contractual obligations.

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the consolidated statement of profit or loss and other comprehensive income over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a prepayment for liquidity services and amortised over the period of the facility to which it relates.

7 Borrowing costs

	2022 \$'000	2021 \$'000
Interest and finance charges paid/payable	13,514	13,788
Loans from related parties	-	(289)
Capitalised interest	(507)	(440)
Total borrowing costs	13,007	13,059

Accounting policy

General and specific borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Qualifying assets are assets that necessarily take a substantial period of time to get ready for their intended use or sale.

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

7 Borrowing costs (continued)

The Group policy is that an asset qualifies when the cost of construction is greater than \$500,000 and the construction period is longer than 6 months. Interest on borrowing costs are calculated based on the effective yearly interest rate of 4.48% (31 March 2021: 4.87%).

Capitalised Interest recognised in the period is \$507,000 (31 March 2021: \$440,000).

All other borrowing costs are recognised in the statement of comprehensive income in the period in which they are incurred.

8 Trade and other receivables

	Parent		Group	
	2022 \$'000	2021 \$'000	2022 \$'000	2021 \$'000
Trade receivables	-	-	30,375	25,323
Other receivables	15	12	1,982	1,889
Provision for impairment of receivables	-	-	(165)	(406)
Total trade receivables	15	12	32,192	26,806
Related party receivables	-	-	556	1,701
Interest Receivable	-	-	2,336	-
Prepayments	-	-	2,629	838
Total trade and other receivables	15	12	37,713	29,345

(a) Bad and doubtful trade receivables

The Group has recognised a loss of \$196k (2021: \$325k) in respect of bad and doubtful trade receivables during the year ended 31 March 2022. The loss has been included in 'other expenses' in the statement of profit or loss and other comprehensive income.

(b) Foreign exchange and interest rate risk

Refer to note 15(f) for an analysis of Group's exposure to foreign currency risk in relation to trade and other receivables.

(c) Fair value and credit risk

Due to the short-term nature of these receivables, their carrying value is assumed to approximate their fair value.

The maximum exposure to credit risk at the reporting date is the fair value of each class of receivables mentioned above. Refer to note 15(c) for more information on the risk management policy of the Group.

Trade receivables are amounts due from customers for merchandise sold or services performed in the ordinary course of business. If collection is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

A provision for impairment of trade receivables is established when there is objective evidence of the Group's customers being unable to make required payments. The Group makes an assessment for doubtful debts where debt is more than 90 days overdue. There have been no significant individual impairment amounts recognised as an expense.

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

9 Inventories

	2022	2021
	\$'000	\$'000
<i>Raw materials</i>		
Raw materials	23,227	14,315
Provision for obsolescence	<u>-</u>	<u>10</u>
	23,227	14,325
Work in progress	6,113	2,944
Finished goods	16,405	11,177
Electrical and fibre related inventories	6,588	4,602
Provision for obsolescence	<u>(953)</u>	<u>(1,296)</u>
Total inventories	<u>51,380</u>	<u>31,752</u>

No inventories are pledged as security for liabilities (2021: nil).

Accounting policy

Inventories held for sale or use in the production of goods and services on a commercial basis are valued at the lower of cost and net realisable value. Cost is determined using the standard cost method. The cost of finished goods and work in progress comprises design costs, raw materials, direct labour, other direct costs and related production overheads (based on normal operating capacity). It excludes borrowing costs. Net realisable value is the estimated selling price in the ordinary course of business less applicable variable selling expenses. Costs of inventories include the transfer from equity of any gains or losses on qualifying cash flow hedges for purchases of raw materials.

The cost of purchased electrical and fibre related inventory is determined using the average cost method.

The write down from cost to net realisable value is recognised in the statement of profit or loss and other comprehensive income in the period when the write down occurs.

10 Commitments

(a) Capital commitments

Capital expenditure contracted for at the end of the reporting period but not yet incurred is as follows:

	2022	2021
	\$'000	\$'000
Property, plant and equipment	2,963	1,715
Intangible assets	<u>16</u>	<u>29</u>
	<u>2,979</u>	<u>1,744</u>

The above balances have been committed in relation to future expenditure on capital projects. Amounts already spent have been included as assets under construction.

(b) Leases

This note provides information for leases where the Group is a lessee.

The Group leases offices, manufacturing and warehouse facilities under non-cancellable operating leases. No operating lease contracts contain options to purchase the leased asset at the expiry of the lease period. The lease for manufacturing and warehouse facilities has an initial term of nine years with one right of renewal of six years. The lease contains a market review clause seven years from commencement date and four years from renewal date.

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

10 Commitments (continued)

(i) Amounts recognised in the balance sheet*

The statement of financial position shows the following amounts relating to leases:

	2022	2021
	\$'000	\$'000
Right-of-use assets		
Buildings	<u>24,191</u>	<u>22,247</u>
	<u>24,191</u>	<u>22,247</u>

*included in the line item 'Property, plant and equipment' in the statement of financial position.

Lease liabilities

Current	4,293	2,565
Non-current	<u>24,203</u>	<u>23,609</u>
	<u>28,496</u>	<u>26,174</u>

(ii) Amounts recognised in the statement of profit or loss

The statement of profit or loss shows the following amounts relating to leases:

	2022	2021
	\$'000	\$'000
Depreciation charge of right-of-use assets		
Buildings	<u>3,439</u>	<u>3,023</u>
	<u>3,439</u>	<u>3,023</u>
Interest expense (included in borrowing costs)	1,192	1,098
Expense relating to low-value assets and short-term leases (included in other expenses)	<u>380</u>	<u>72</u>
Total lease amounts	<u>1,572</u>	<u>1,170</u>

Total cash outflow for leases was \$4,251m (2021: \$3,425m)

(continued)

10 Commitments (continued)

Accounting policy

The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, less any accumulated depreciation and impairment losses, and adjustment for any remeasurement of lease liabilities. The cost of right-of-use assets comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straightline method. If the lease transfers ownership of the underlying asset to the lessee by the end of the lease term or if the cost of the right-of-use asset reflects that the lessee will exercise a purchase option, the lessee shall depreciate the right-of-use asset from the commencement date to the end of the useful life of the underlying asset. Otherwise, the lessee shall depreciate the right-of-use asset from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments, that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. The lease payments include fixed payments (including in substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating the lease, if the lease term reflects the Group exercising the option to terminate. Generally, the Group uses its incremental borrowing rate as the discount rate. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments (e.g., changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset.

The Group cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Group 'would have to pay', which requires estimation when no observable rates are available (such as for subsidiaries that do not enter into financing transactions) or when they need to be adjusted to reflect the terms and conditions of the lease (for example, when leases are not in the subsidiary's functional currency). The Group estimates the IBR using observable inputs (such as market interest rates) when available and is required to make entity-specific estimates (such as the subsidiary's stand-alone credit rating).

The Group has elected not to recognise right-of-use assets and lease liabilities for leases of low-value assets and short-term leases, including IT equipment e.g. those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

From 1 April 2019, the Group has recognised right-of-use assets for these leases, except for short-term and low-value leases, see note 10(i) above for further information.

The Group elected to use the transition practical expedient to not reassess whether a contract is, or contains, a lease at 1 April 2019. Instead, the Group applied the standard only to contracts that were previously identified as leases applying IAS 17 and IFRIC 4 at the date of initial application.

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

11 Taxation

	Parent		Group	
	2022 \$'000	2021 \$'000	2022 \$'000	2021 \$'000
(a) Income tax expense				
Current tax:				
Current tax on profits for the year	-	-	9,755	9,619
Adjustments in respect of prior years	-	-	(573)	(36)
Total current tax	-	-	9,182	9,583
Deferred tax:				
Deferred tax associated with temporary timing differences	-	-	3,633	4,328
Adjustments in respect of prior years	-	-	(468)	63
Total deferred tax	-	-	3,165	4,391
Income tax expense	-	-	12,347	13,974
(b) Reconciliation of income tax expense to prima facie tax payable				
Profit before income tax expense	15,091	14,958	43,720	46,092
Income tax @ 28% Trust (33%)	4,980	4,936	12,416	13,130
Tax effect of amounts which are not deductible (taxable) in calculating taxable income:				
• Income not subject to tax	-	-	(56)	(554)
• Expenses not deductible for tax purposes	106	95	983	1,450
Prior period current tax adjustment	-	-	(573)	(103)
Prior period deferred tax adjustment	-	-	(468)	130
Effect of difference in foreign tax rate	-	-	125	3
Unrecognised tax losses	(83)	(82)	(83)	(82)
Distribution to beneficiaries	(5,003)	(4,949)	-	-
Income tax expense	-	-	12,344	13,974

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

(c) Deferred tax liabilities

	2022 \$'000	2021 \$'000
The balance comprises temporary differences attributable to:		
Property, plant and equipment	101,607	95,132
IFRS 16 Leases	(570)	(374)
Derivative financial instruments	541	(2,339)
Employee provisions	(2,229)	(1,895)
Other provisions	(815)	(1,129)
Tax losses carried forward	(571)	-
Total deferred tax liabilities	97,963	89,395
Movements:		
Opening balance	89,395	84,642
Property, plant and equipment	6,475	4,643
IFRS 16 Leases	(196)	(248)
Derivative financial instruments	2,880	326
Employee entitlements	(334)	173
Other provisions	314	(141)
Tax losses carried forward	(571)	-
Closing balance	97,963	89,395

A deferred tax asset has not been recognised in relation to tax losses of \$2,109,667 (2021: \$1,851,989). The tax losses relate to the parent only.

Accounting policy

The tax expense for the period comprises current and deferred tax. Tax is recognised in the statement of profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

Current tax is the amount of income tax payable based on the taxable profit for the current year, plus any adjustments to income tax payable in respect of prior years. Current tax is calculated using rates that have been enacted or substantively enacted by balance date.

Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which the deductible temporary differences or tax losses can be utilised. Deferred tax is not recognised if the temporary difference arises from the initial recognition of goodwill or from the initial recognition of an asset and liability in a transaction that is not a business combination, and at the time of the transaction, affects neither accounting profit nor taxable profit. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled, or the asset is realised, using tax rates that have been enacted or substantively enacted by balance date.

12 Share capital

Group and Parent

	Group		Parent	
	2022 Shares	2021 Shares	2022 \$'000	2021 \$'000
Issued and paid up 67,661 shares (2021: 67,661 shares)	67,661	67,661	65,000	65,000

(a) Capital risk management

The Parent entity's objectives when managing capital is to safeguard its ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

12 Share capital (continued)

In order to maintain or adjust the capital structure, the Parent entity may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

13 Related party transactions

(a) Related parties

The Establishment Plan of the Company provided for the information of the Hawkes Bay Power Consumers Trust (the object of which is to hold the shares of the Company on behalf of the consumers in their capacity as owners).

A fully imputed dividend of \$15,805,325 which equates to 24.70 cents per fully paid share (2021: 15,805,325, 24.70 cents per fully paid share) was paid by the Company to the Hawkes Bay Power Consumers Trust during the year. No interim dividend was paid for the year ended 31 March 2022 (2021: Nil)

A fully imputed dividend of \$15,800,000, which equates to 24.69 cents per share, in respect to the 2021/22 financial year has been declared. The dividend will be paid to HBPCT on or around 4 August 2022.

Related parties of the Group include:

- Unison Networks Limited
- Centralines Limited
- The Group's Directors and key management personnel
- Entities in which Directors had an interest

(b) Key management and personnel compensation

Key management personnel compensation for the years ended 31 March 2022 and 31 March 2021 is set out below. The key management personnel are all the directors of the Group and the executives with the greatest authority for the strategic direction and management of the Group.

	2022	2021
	\$'000	\$'000
Short-term employee benefits – Trusts subsidiary	3,946	3,533
Short-term benefits – Trustees	138	138
Short-term benefits – Trust Secretary	51	51
Post-employment benefits	38	44
Long-term benefits	-	602
	<u>4,173</u>	<u>4,368</u>

The Trust has a contract with Brown Webb Richardson Limited for the provision of secretarial services to the Trust. For the year ended 31 March 2021 the amount of compensation paid or payable to Brown Webb Richardson Limited for the provision of services was \$51,060 (2021: \$51,060).

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

13 Related party transactions (continued)

(c) Transactions with other related parties

The following transactions occurred with related parties other than key management personnel or entities related to them:

- The Group operates a management contract for Centralines Limited, an electricity lines company based in Waipukurau. This contract provides for executive, financial, technical and managerial services for Centralines Limited. For commercial reasons the value of this contract is not disclosed.

(d) Outstanding balances

The following balances are outstanding at the balance date in relation to transactions with related parties other than Directors and key management personnel:

	2022	2021
	\$'000	\$'000
<i>Current receivables (sales of goods and services)</i>		
Centralines Limited	<u>557</u>	<u>558</u>

No provisions for doubtful debts have been raised in relation to any outstanding balances, and no expense has been recognised in respect of bad or doubtful debts due from related parties.

(e) Transactions with Directors, Key Management and their immediate family

During the year the following entities, in which Directors had an interest, provided or received services to or from the Group under normal commercial terms. All related party transactions were conducted at arm's length.

Transactions with related parties		Transaction		Year-end receivable/ (payable)	
Related party	Relationship with company	2022	2021	2022	2021
		\$'000	\$'000	\$'000	\$'000
Hawke's Bay Helicopter Rescue Trust	P Hocquard (Trustee)	(50)	(50)	-	-
Mission Estate Winery	P Hocquard (Director)	(1)	(22)	-	-
Wel Networks Limited	P Connell (Director)	-	-	-	-
Telarc Limited	P Connell (Director)	(12)	(18)	(3)	-
Ask Your Team	A Bayley (Director)	-	(57)	-	-
Starfish Software Limited	Q Varcoe (GM People & Culture)	(15)	(12)	-	-
Aurora Energy Limited	B Hall (Director)	10,037	8,822	1,315	3,130

There were no other related party transactions.

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

14 Derivative financial instruments

	2022 \$'000	2021 \$'000
Current assets		
Foreign currency forward contracts - hedged ((a)(i))	80	93
Total current derivative financial instrument assets	<u>80</u>	<u>93</u>
Non-current assets		
Cross currency interest rate swaps - fair value hedged ((a)(iii))	12,824	29,280
Foreign currency forward contracts - hedged ((a)(i))	-	82
Interest rate swaps - hedged ((a)(ii))	3,455	-
Total non-current derivative financial instrument assets	<u>16,279</u>	<u>29,362</u>
Total derivative financial instrument assets	<u>16,359</u>	<u>29,455</u>
Current liabilities		
Foreign currency forward contracts - hedged ((a)(i))	688	1,238
Interest rate swaps - hedged ((a)(ii))	-	14
Interest rate swaps - unhedged ((a)(ii))	-	877
Total current derivative financial instrument liabilities	<u>688</u>	<u>2,129</u>
Non-current liabilities		
Cross currency interest rate swaps - cash flow hedged ((a)(iii))	5,540	-
Interest rate swaps - unhedged ((a)(ii))	2,231	9,471
Interest rate swaps - hedged ((a)(ii))	641	5,724
Total non-current derivative financial instrument liabilities	<u>8,412</u>	<u>15,195</u>
Total derivative financial instrument liabilities	<u>9,100</u>	<u>17,324</u>
Net derivative financial instrument asset/(liability)	<u>7,259</u>	<u>12,131</u>

(a) Instruments used by the Group

The full fair value of a hedging derivative is classified as a non-current asset or liability if the remaining maturity of the hedged item is more than 12 months and, as a current asset or liability, if the maturity of the hedged item is less than 12 months.

(i) Forward foreign exchange contracts

The notional principal amounts of the outstanding forward foreign exchange contracts at 31 March 2022 were \$26,996,641 (31 March 2021: \$18,644,431).

(ii) Interest rate swaps

The notional principal amounts of the outstanding interest rate swap contracts at 31 March 2022 is \$176 million (31 March 2021: \$199 million). The Group has a further \$35 million of future dated interest swaps to replace some of the Group's current interest rate swaps when they mature. This provides more certainty around future interest expenditure.

At 31 March 2022, the fixed interest rates on the interest rate swaps range from 1.34% to 5.2% (31 March 2021: 1.34% to 5.2%), and the main floating rate is BKBM. Gains and losses recognised in the hedging reserve in equity on interest rate swap contracts as of 31 March 2022 will be continuously released to the statement of profit or loss within borrowing costs until the repayment of the bank borrowings.

(iii) Cross currency interest rate swap ('CCIRS')

Cross currency interest rate swaps, which are used to manage the combined interest and foreign currency risk on borrowings issued in foreign currency, have been split into two components for the purpose of hedge designation: the hedge of the benchmark interest rate is designated as a fair value hedge; and the hedge of the issuance margin is designated as a cash flow hedge.

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

Accounting policy

The Group uses derivative financial instruments to reduce its exposure to fluctuations in foreign currency exchange rates and interest rates. The use of hedging instruments is governed by the treasury policy approved by the Board.

The Group transitioned to the hedge accounting requirements of NZ IFRS 9 on 1 April 2021. All existing hedge relationships at that date were regarded as continuing hedging relationships under NZ IFRS 9. Hedge accounting documentation was updated for the revised documentation requirements of NZ IFRS 9. In respect of the 2023 cross currency interest rate swap, the Group retrospectively updated the hedge relationship to exclude currency basis and reallocated a portion of the cash flow hedge reserve to a cost of hedging reserve for currency basis fair value movements. The adjustment was immaterial.

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. The method of recognising the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Group designates certain derivatives as either:

- (1) hedges of the fair value of recognised assets or liabilities or a firm commitment (fair value hedge); or
- (2) hedges of a particular risk associated with a recognised asset or liability or a highly probable forecast transaction (cash flow hedge).

The Group documents at the inception of the transaction the relationship between hedging instruments and hedged items, as well as its risk management objectives and strategy for undertaking various hedging transactions. The Group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

The fair values of various derivative instruments used for hedging purposes are disclosed below. Movements on the hedging reserve in other comprehensive income are shown in the statement of changes in equity. The full fair value of a hedging derivative is classified as a non-current asset or liability when the remaining hedged item is more than 12 months, and as a current asset or liability when the remaining maturity of the hedged item is less than 12 months. Trading derivatives are classified as a current asset or liability.

The Group deems there to be an economic relationship between the hedged item and the hedging instrument if the terms match (i.e. notional amount, maturity, payments and reset dates). The Group has established a ratio of 1:1 for the hedging relationships as the underlying risk of the hedging instrument is identical to the hedged risk component. To test the hedge effectiveness the Group uses the hypothetical derivative method and compares the changes in the fair value of the hedging instrument against the changes in fair value of the hedged item attributable to the hedged risk. Hedge ineffectiveness can arise from:

- Differences in timing of cash flows of the hedged item and the hedging instrument.
- Different interest rate curves applied to discount the hedged item and hedging instrument.
- The counterparties' credit risk differently impacting the fair value movements of the hedging instrument and hedged item.

(i) Fair value hedge

The Group only applies fair value hedge accounting for hedging fixed interest risk on borrowings. Gains or losses from re-measuring the fair value of the hedging instrument are recognised in the statement of profit or loss and other comprehensive income together with any changes in the fair value of the hedged asset or liability.

(ii) Cash flow hedge

For cash flow hedges, the effective portion of gains or losses from re-measuring the fair value of the hedging instrument is recognised in other comprehensive income in the cash flow hedge reserve. Accumulated gains or losses are subsequently transferred to profit or loss when the hedged item affects the profit/loss, or when the hedged item is a forecast transaction that is no longer expected to occur. Alternatively, when the hedged item results in a non-financial asset or liability, the accumulated gains and losses are included in the initial measurement of the cost of the asset or liability.

The re-measurement gain or loss on the ineffective portion of a cash flow hedge is recognised immediately profit or loss.

(iii) Hedges no longer meeting the criteria for hedge accounting

If the hedge no longer meets the criteria for hedge accounting, the adjustment to the carrying amount of a hedged item, for which the effective interest method is used, is amortised to profit or loss over the period to maturity.

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

For cross currency interest rate swaps, the movement in the value of currency spreads do not form part of the hedge accounted relationship. Instead these movements are recognised in other comprehensive income and recorded in a cost of hedging reserve.

(iv) Derivatives that do not qualify for hedge accounting

Certain derivative instruments do not qualify for hedge accounting. Changes in the fair value of any derivative instrument that does not qualify for hedge accounting are recognised immediately in the profit/loss of the statement of comprehensive income.

15 Financial risk management

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

Financial risk management is carried out by a central treasury department (Group treasury) under policies approved by the Directors. Group treasury identifies, evaluates and hedges financial risks in close co-operation with the Group's operating units. The Board provides written principles for overall financial risk management, as well as written policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments, and investment of excess liquidity.

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

15 Financial risk management (continued)

(a) Financial instruments by category

Financial assets as per statement of financial position	Assets at fair value			Total \$'000
	Amortised cost \$'000	through profit or loss \$'000	Fair value through OCI \$'000	
At 31 March 2022				
Derivative financial instruments	-	-	16,359	16,359
Trade and other receivables	37,698	-	-	37,698
Other financial assets through profit or loss	-	9,720	-	9,720
Other short term deposits	1,848	-	-	1,848
Cash and cash equivalents	13,499	-	-	13,499
	<u>53,045</u>	<u>9,720</u>	<u>16,359</u>	<u>79,124</u>
At 31 March 2021				
Derivative financial instruments	-	-	29,455	29,455
Trade and other receivables	29,345	-	-	29,345
Other financial assets through profit or loss	-	-	-	-
Other short term deposits	845	-	-	845
Cash and cash equivalents	15,425	-	-	15,425
	<u>45,615</u>	<u>-</u>	<u>29,455</u>	<u>75,070</u>
Financial liabilities as per statement of financial position				
Financial liabilities as per statement of financial position	Liabilities at fair value		Measured at amortised cost \$'000	Total \$'000
	through profit or loss \$'000	Fair value through OCI \$'000		
At 31 March 2022				
Borrowings	-	7,839	293,119	300,958
Derivative financial instruments	2,231	1,329	-	3,560
Trade and other payables	-	-	23,782	23,782
Lease liabilities	-	-	28,496	28,496
	<u>2,231</u>	<u>9,168</u>	<u>345,397</u>	<u>356,796</u>
At 31 March 2021				
Borrowings	-	31,275	257,994	289,269
Derivative financial instruments	11,586	5,738	-	17,324
Trade and other payables	-	-	19,272	19,272
Lease liabilities	-	-	26,174	26,174
	<u>11,586</u>	<u>37,013</u>	<u>303,440</u>	<u>352,039</u>

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

15 Financial risk management (continued)

(b) Fair value estimation

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement or for disclosure purposes.

The following table presents the Group's financial assets and liabilities that are measured at fair value:

	Level 1 \$'000	Level 2 \$'000	Total balance \$'000
31 March 2022			
Assets			
Financial assets at fair value through profit or loss			
– Equity securities	7,953	-	7,953
– Debt investments	1,767	-	1,767
Fair value through OCI			
– Interest rate contracts	-	3,455	3,455
– Foreign exchange contracts	-	80	80
– Cross currency interest rate swaps	-	12,824	12,824
Total assets	<u>9,720</u>	<u>16,359</u>	<u>26,079</u>
Liabilities			
Financial liabilities at fair value through profit or loss			
– Interest rate contracts	-	2,231	2,231
Fair value through OCI			
– Interest rate contracts	-	641	641
– Foreign exchange contracts	-	688	688
– Cross currency interest rate swaps	-	5,540	5,540
Total liabilities	<u>-</u>	<u>9,100</u>	<u>9,100</u>
	Level 1 \$'000	Level 2 \$'000	Total balance \$'000
31 March 2021			
Assets			
Financial assets at fair value through profit or loss			
– Equity securities	9,507	-	9,507
– Debt investments	-	-	-
Fair value through OCI			
– Interest rate contracts	-	-	-
– Foreign exchange contracts	-	175	175
– Cross currency interest rate swaps	-	29,362	29,362
Total assets	<u>9,507</u>	<u>29,537</u>	<u>39,044</u>
Liabilities			
Financial liabilities at fair value through profit or loss			
– Interest rate contracts	-	10,348	10,348
Fair value through OCI			
– Interest rate contracts	-	5,738	5,738
– Foreign exchange contracts	-	1,238	1,238
Total liabilities	<u>-</u>	<u>17,324</u>	<u>17,324</u>

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

15 Financial risk management (continued)

There were no transfers between levels 1 and 2 during the year.

(a) Financial instruments in level 1

The fair value of financial instruments traded in active markets is based on quoted market prices at the balance date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the Group is the current bid price. These instruments are included in Level 1. Instruments included in Level 1 comprise primarily NZX and ASX equity investments classified as trading securities or available for sale.

(b) Financial instruments in level 2

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

If one or more of the significant inputs is not based on observable market data, the instrument is included in Level 3.

Specific valuation techniques used to value financial instruments include:

- Quoted market prices or dealer quotes for similar instruments;
- The fair value of interest rate swaps is calculated as the present value of the estimated future cash flows based on observable yield curves;
- The fair value of forward foreign exchange contracts is determined using forward exchange rates at the balance date, with the resulting value discounted back to present value;
- Other techniques, such as discounted cash flow analysis, are used to determine fair value for the remaining financial instruments.

(c) Credit risk

Credit risk is the risk that a third party will default on its obligations to the Group, causing it to incur a loss. Financial instruments which potentially subject the Group to credit risk principally consist of bank balances, accounts receivable, derivative financial instruments with unrealised gains and CCIRS's. No collateral is held on these amounts (2021: nil).

The Group manages credit risk associated with bank balances and derivative financial instruments through the Group's central treasury department under policies approved by the Parent's Board of Directors.

Concentration of Credit Exposure

The Group has exposure to 23 electricity retailers that account for 45% (31 March 2021: 48%) of accounts receivable. To minimise this risk, the Group performs credit evaluations on all energy retailers in conjunction with the contractual requirements contained within the use of system agreements operating with these parties. A loan, bond or bank undertaking may be required where deemed necessary. At balance date bank guarantees of \$7.24 million (31 March 2021: \$7.24 million) are currently held in respect of six electricity retailers, and cash and bonds of \$211k (31 March 2021: \$389k) in respect of another two electricity retailers.

The impairment provision has been calculated based on expected losses from the Group's pool of debtors. Expected losses have been determined based on analysis of specific debtors.

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

15 Financial risk management (continued)

The ageing of the Groups trade receivables is as follows:

Trade receivables

0 - 30 days	26,838	23,292
Past due 31 - 60 days	2,253	896
Past due more than 60 days	1,284	1,134
	<u>30,375</u>	<u>25,322</u>

Financial instruments

Financial instruments which potentially subject the Group to credit risk principally consist of bank balances, term deposits, interest receivable, corporate bonds, global bonds and related party receivables. No collateral is held on these amounts (31 March 2021: nil).

The Group minimises its exposure to credit risk by: pre-qualifying the financial institutions or Brokers/Dealers with which the Group will do business. In principle larger investments and those with longer durations will be made in higher quality investments; and diversifying the investment portfolio so that potential losses on individual investments will be minimised.

An analysis of the credit quality of financial assets that are neither past due nor impaired is as follows:

	2022	2021
	\$'000	\$'000
<i>Counterparties with external credit rating (S&P)</i>		
AA	-	3,637
A+	960	-
AA-	11,788	-
A	-	2,689
BBB+	65	-
BBB	200	-
BB+	99	-
Unrated	203	-
	<u>13,315</u>	<u>6,326</u>

The maximum exposure to credit risk at the reporting date is the carrying amount of the investments.

(d) Liquidity risk

Liquidity risk represents the risk that the Group may not have the financial ability to meet its contractual obligations. The Group evaluates its liquidity requirements on an ongoing basis. Overall the Group generates sufficient cash flows from its operating activities to meet its obligations arising from its financial liabilities and has funding in place to cover potential shortfalls.

Financing arrangements

The Group had access to the following undrawn borrowing facilities at the reporting date:

	2022	2021
	\$'000	\$'000
Expiring within one year (bank overdraft and bill facility)	4,500	4,500
Expiring beyond one year (bank loans)	40,000	60,000
	<u>44,500</u>	<u>64,500</u>

The bank overdraft facilities may be drawn at any time and may be terminated by the bank without notice. The unsecured bill acceptance facility may be drawn at any time and is subject to annual review. Subject to the continuance of compliance with debt covenants, the bank loan facilities may be drawn at any time and have an average maturity of 1.3 years (2021: 1.9 years).

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

15 Financial risk management (continued)

Maturities of financial liabilities

Cash flow forecasting is performed in the operating entities of the Group and aggregated by group finance. Group finance monitors rolling forecasts of the Group's liquidity requirements to ensure it has sufficient cash to meet operational needs while maintaining sufficient headroom on its undrawn committed borrowing facilities at all times so that the Group does not breach borrowing limits or covenants (where applicable) on any of its borrowing facilities. Such forecasting takes into consideration the Group's debt financing plans, covenant compliance, compliance with internal statement of financial position ratio targets and, if applicable external regulatory or legal requirements – for example, currency restrictions.

The following table analyses the Group's contractual cash flows for financial liabilities into relevant maturity groupings based on the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows:

	Less than 1 year \$'000	Between 1 and 2 years \$'000	Between 2 and 3 years \$'000	Over 3 years \$'000	Total contractual cash flows \$'000	Carrying Amount liabilities \$'000
31 March 2022						
Non-derivatives						
Borrowings	4,841	198,990	2,725	94,253	300,809	300,958
Trade and other payables	23,776	-	-	-	23,776	23,776
Lease liabilities	4,502	4,306	4,206	22,587	35,601	28,496
Total non-derivatives	33,119	203,296	6,931	116,840	360,186	353,230
Derivatives						
Interest rate swaps (hedged) - net	550	550	1,086	1,904	4,090	641
Interest rate swaps (unhedged) - net	2,216	1,968	885	191	5,260	2,231
Forward exchange contracts	688	-	-	-	688	688
Cross currency interest rate swaps - outflows	5,293	63,374	3,081	119,382	191,130	-
Cross currency interest rate swaps - inflows	(4,915)	(62,940)	(2,567)	(116,010)	(186,432)	-
Total derivatives	3,832	2,952	2,485	5,467	14,736	3,560
31 March 2021						
Non-derivatives						
Borrowings	72,604	20,026	200,839	(277)	293,192	289,269
Trade and other payables	19,272	-	-	-	19,272	19,272
Lease liabilities	3,646	3,782	3,610	22,113	33,151	26,174
Total non-derivatives	95,522	23,808	204,449	21,836	345,615	334,715
Derivatives						
Interest rate swaps (hedged) - net	1,352	1,647	1,647	5,091	9,737	5,738
Interest rate swaps (unhedged) - net	4,261	3,133	2,792	1,580	11,766	10,348
Forward exchange contracts	-	-	-	-	-	1,238
Total derivatives	5,613	4,780	4,439	6,671	21,503	17,324

The gross outflows/(inflows) disclosed in the above table represent the contractual undiscounted cash flows relating to derivative financial liabilities held for risk management purposes and which are not usually closed out before contractual maturity. The disclosure shows net cash flow amounts for derivatives that are net cash-settled and gross cash inflow and outflow amounts for derivatives that have simultaneous gross cash settlement.

Foreign currency inflows for cross currency interest rate swaps are translated at the foreign exchange rate used at inception.

For cross currency interest rate swaps, the cash inflows and outflows include cash flows for cross currency interest rate swaps in asset and liability positions.

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

15 Financial risk management (continued)

(e) Cash flow interest rate risk

Cash flow interest rate risk is the risk that the cash flows from a financial instrument will fluctuate because of changes in market interest rates. Derivatives and borrowings issued at variable interest rates expose the Group to cash flow interest rate risk. The Group manages its cash flow interest rate risk on borrowings by using floating to fixed interest rate swaps and options. Such interest rate swaps have the economic effect of converting borrowings at floating rates and swaps them into fixed rates that are generally lower than those available if the Group borrowed at fixed rates directly. Under the interest rate swaps, the Group agrees with other parties to exchange, at specified intervals, the difference between fixed contract rates and floating rate interest amounts calculated by reference to the agreed notional principal amounts.

In managing interest rate risks the Group aims to reduce the impact of short term fluctuations on the Group's earnings. Over the longer term, however, permanent changes in interest rates will have an impact on profit.

Sensitivity

If interest rates on borrowings at 31 March 2022 had fluctuated by plus or minus 0.5%, the effect would have been to decrease or increase the profit after tax and equity by \$422k (2021: \$248k) as a result of a higher or lower interest expense on floating rate borrowings.

(f) Foreign currency risk

Foreign currency risk is the risk that the value of the Group's assets and liabilities or revenues and expenditure will fluctuate due to changes in foreign exchange rates.

The Group operates internationally and is exposed to foreign currency risk arising from various currency exposures, primarily with respect to the US dollar, Australian dollar, Japanese Yen and the Indonesian Rupiah. Foreign currency risk arises from future commercial transactions, recognised assets and liabilities and net investments in foreign operations.

Management has set up a policy to require Group companies to manage their foreign currency risk against their functional currency. The Group companies are required to hedge their foreign currency risk exposure. To manage their foreign currency risk arising from future commercial transactions and recognised assets and liabilities, entities in the Group use forward contracts. Foreign currency risk arises when future commercial transactions or recognised assets or liabilities are denominated in a currency that is not the entity's functional currency.

As at balance date the Group held the following forward exchange contracts with maturities less than 1 year:

	2022	2021
Buy USD/Sell NZD		
Foreign current amount (FC' 000)	6,700	3,025
Contract Value (NZD' 000)	9,847	4,428
Average exchange rate	0.6785	0.7016
Buy AUD/Sell NZD		
Foreign current amount (FC' 000)	1,000	-
Contract Value (NZD' 000)	1080	-
Average exchange rate	0.9257	-
Sell AUD/Buy USD		
Foreign current amount (FC' 000)	10,750	9,200
Contract Value (NZD' 000)	14,644	14,236
Average exchange rate	0.7341	0.7369

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

15 Financial risk management (continued)

(g) Foreign currency sensitivity analysis

The Group is mainly exposed to the currency of the United States (USD) and the currency of Australia (AUD). The following table details the Group's sensitivity to a 1 cent increase and decrease in the relevant foreign currencies against the New Zealand dollar. Given the volatility of the foreign markets a 1 cent change in foreign currency exchange rates is considered a reasonably possible change. The sensitivity analysis only includes outstanding foreign currency denominated monetary items and adjusts their translation at the period end for a 1 cent change in foreign currency exchange rates. A positive number indicates an increase in profit and equity.

	2022	2021
	\$'000	\$'000
Assets		
Profit / (loss) - strengthening in NZD	(199)	(59)
Profit / (loss) - weakening in NZD	193	61
Liabilities		
Profit / (loss) - strengthening in NZD	14	(44)
Profit / (loss) - weakening in NZD	(14)	44

(h) Changes in liabilities arising from financing activities

The table below details changes in the Group's liabilities arising from financing activities, including both cash and non-cash changes. Liabilities arising from financing activities are those for which cash flows were, or future cash flows will be, classified in the Group's consolidated statement of cash flows as cash flows from financing activities.

	1/04/2021	Financing	Fair value	Other	31/03/2022
	\$'000	cash flows	adjustments	changes	\$'000
		\$'000	\$'000	\$'000	
Bank loans and US Senior Notes	257,994	35,125	-	-	293,119
US Senior Notes Fair Value and Foreign Currency movement	31,275	-	(12,468)	(10,968)	7,839
Interest rate swaps fair value hedging or economically hedging financing liabilities	16,085	-	(13,213)	-	2,872
	<u>305,354</u>	<u>35,125</u>	<u>(25,681)</u>	<u>(10,968)</u>	<u>303,830</u>

16 Audit fees

	2022	2021
	\$'000	\$'000
Audit services		
Audit of financial statements by Group auditors - Audit NZ	244	195
Audit of financial statements by Subsidiary company auditors - KPMG	88	83
Other auditor's fees for the audit of subsidiary financial statements in foreign jurisdictions - PwC Indonesia	20	21
Regulatory audit and assurance work by Group auditors - Audit NZ	77	72
Total remuneration for assurance services	429	371

Hawke's Bay Power Consumers' Trust
Notes to the consolidated financial statements
For the year ended 31 March 2022

(continued)

17 Contingencies

Contingent liabilities are subject to uncertainty or cannot be reliably measured and are not provided for. Disclosures as to the nature of any contingent liabilities are set out below. Judgements and estimates are applied to determine the probability that an outflow of resources will be required to settle an obligation. These are made based on a review of the facts and circumstances surrounding the event and advice from both internal and external parties.

(a) Contingent liabilities

The Group has contingent liabilities at 31 March 2022 in respect of:

- There were a number of rural fires in the Hawke's Bay region during January 2017 and February 2017 due to the ongoing dry conditions fanned by strong winds. Unison, through its insurer, has now settled two separate claims from Fire and Emergency New Zealand. An additional claim has now been received from residential land owners within the area, claiming diminution in value of their properties and consequential loss. The insurer has filed a request for further particulars of this claim, including the quantum. The matter is ongoing.

- On 27 July 2018 an employee of Unison Contracting Services Limited (UCSL) suffered a serious injury while completing voltage tests on a new overhead transformer. UCSL has entered into an enforceable undertaking with Worksafe which commits to a number of actions with a total committed expenditure of not less than \$325,000. This committed expenditure has now been paid in full and this contingent liability extinguished.

The Group is not aware of any other material contingent liabilities at balance date (31 March 2021: Nil).

20 Significant events occurring after balance date

Acquisition of Pringle Beleski and Associates

On 1 April 2022 the Company completed the acquisition of 100% of the shares of Pringle Beleski and Associates Limited (PBA) for total consideration of \$13.6 million, including deferred consideration of \$3.8 million that is contingent on post acquisition performance targets linked to PBA's financial performance and staff retention. The initial accounting for the acquisition of PBA is incomplete at the date these financial statements were authorised for issue. Business combination accounting for the acquisition will be applied based on the assets and liabilities of PBA at the acquisition date and is expected to give rise to goodwill.

There were no other subsequent events.

Independent Auditor's Report

To the readers of Hawke's Bay Power Consumers' Trust and Group's financial statements for the year ended 31 March 2022

The Auditor-General is the auditor of Hawke's Bay Power Consumers' Trust (the Trust) and its controlled entities (collectively referred to as "the Group"). The Auditor-General has appointed me, Chris Webby, using the staff and resources of Audit New Zealand, to carry out the audit of the financial statements of the Group on his behalf.

Opinion

We have audited the financial statements of the Trust and Group on pages 9 to 46, that comprise the consolidated statement of financial position as at 31 March 2022, the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year ended on that date and the notes to the financial statements that include accounting policies and other explanatory information.

In our opinion, the financial statements of the Trust and Group:

- present fairly, in all material respects:
 - its financial position as at 31 March 2022; and
 - its financial performance and cash flows for the year then ended; and
- comply with generally accepted accounting practice in New Zealand in accordance with New Zealand Equivalents to International Financial reporting Standards.

Our audit was completed on 26 July 2022. This is the date at which our opinion is expressed.

The basis for our opinion is explained below. In addition, we outline the responsibilities of the Trustees and our responsibilities relating to the financial statements, we comment on other information and we explain our independence.

Basis for our opinion

We carried out our audit in accordance with the Auditor-General's Auditing Standards, which incorporate the Professional and Ethical Standards and the International Standards on Auditing (New Zealand) issued by the New Zealand Auditing and Assurance Standards Board. Our responsibilities under those standards are further described in the Responsibilities of the auditor section of our report.

We have fulfilled our responsibilities in accordance with the Auditor-General's Auditing Standards.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of the Trustees for the financial statements

The Trustees are responsible on behalf of the Trust and Group for preparing financial statements that are fairly presented and that comply with generally accepted accounting practice in New Zealand.

The Trustees are responsible for such internal control as they determine is necessary to enable them to prepare financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Trustees are responsible on behalf of the Trust and Group for assessing the Trust and Group's ability to continue as a going concern. The Trustees are also responsible for disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting, unless the Trustees intend to wind up the Trust and Group or to cease operations, or have no realistic alternative but to do so.

The Trustees' responsibilities arise from the Electricity Industry Act 2010 and the Trust Deed of the Trust.

Responsibilities of the auditor for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit carried out in accordance with the Auditor-General's Auditing Standards will always detect a material misstatement when it exists. Misstatements are differences or omissions of amounts or disclosures, and can arise from fraud or error. Misstatements are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of readers taken on the basis of these financial statements.

We did not evaluate the security and controls over the electronic publication of the financial statements.

As part of an audit in accordance with the Auditor-General's Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. Also:

- We identify and assess the risk of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- We obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Trust and Group's internal control.
- We evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Trustees.
- We conclude on the appropriateness of the use of the going concern basis of accounting by the Trustees and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Trust and Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements, or if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Trust and Group to cease to continue as a going concern.
- We evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- We obtain sufficient appropriate audit evidence regarding the financial statements of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the Trustees regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Our responsibilities arise from the Public Audit Act 2001.

Other information

The Trustees are responsible for the other information. The other information comprises the information included on pages 2 to 8, but does not include the financial statements, and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information, and we do not express any form of audit opinion or assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information. In doing so, we consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on our work, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Independence

We are independent of the Trust and Group in accordance with the independence requirements of the Auditor-General's Auditing Standards, which incorporate the independence requirements of Professional and Ethical Standard 1: International Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board.

In addition to the audit of the Trust and Group, we have carried out the following engagements which are compatible with those independence requirements:

- an assurance engagement pursuant to the Electricity Distribution Information Disclosure Determination 2012 — (consolidated in 2018) for the period ended 31 March 2021;
- an assurance engagement pursuant to the Electricity Distribution Services Default Price-Quality Path Determination 2020 for the assessment period ended 31 March 2021; and
- an assurance engagement for a subsidiary of the group in compliance with the Reserve Bank of New Zealand's solvency standard for captive insurers transacting non-life insurance business for the assessment period ended 31 March 2022.

Other than the audits and assurance engagements, we have no relationship with, or interests in, the Trust or Group.



Chris Webby
Audit New Zealand
On behalf of the Auditor-General
Palmerston North, New Zealand