Income Statement for the year ended 31 March 2014

| | Sch | | This Year \$ | Last Year \$ |
|-------------------------------|-----|-------------|-----------------|-----------------|
| Investment and Other Income | | | | |
| Dividends Received | | | | |
| Unison Networks Limited | | | 9,215,000 | 9,140,000 |
| Interest Received | | | | |
| Unison Networks Limited | 6 | | 16,000 | 96,000 |
| ASB Bank Limited | | | 50,368 | 24,660 |
| Bank of New Zealand Limited | | | 73,591 | 58,386 |
| Kiwi Bank Limited | | | 855 | 23,263 |
| ANZ Banking Group Limited | | | 24,548 | 5,099 |
| Rabobank Ltd | | | 15,890 | |
| Westpac NZ Limited | | | 95,224 | 88,012 |
| Inland Revenue Department | | _ | 19,656 | |
| | | | 9,511,132 | 9,435,420 |
| Expenses | | | | |
| Audit Fees | | 8,489 | | 7,480 |
| Consultancy | | 9,752 | | |
| Distribution Expenses | | 56,024 | | 54,929 |
| Energy Efficiency Projects | | 391,195 | | 383,070 |
| General Expenses | | 9,566 | | 12,491 |
| Insurance | | 5,720 | | 5,750 |
| Interest | | - | | 16,921 |
| Ownership Review | | _ | | 6,537 |
| Public Relations | | 28,678 | | 27,216 |
| Secretarial & Accounting Fees | | 45,540 | | 45,540 |
| Trustees Expenses | | 13,080 | | 17,718 |
| Trustees Remuneration | | 134,480 | | 135,560 |
| Total Expenses | | | 702,524 | 713,212 |
| Net Income before Tax | | | 8,808,608 | 8,722,208 |
| Tax Expense/(Benefit) | 7 | | (548,121) | 31,950 |
| Net Income for Year | | | 9,356,729 | 8,690,258 |

Statement of Comprehensive Income for the year ended 31 March 2014

| | Sch | This Year | Last Year \$ |
|--|-----|-----------|-----------------|
| Net Income for the year | | 9,356,729 | 8,690,258 |
| Other comprehensive income Total Other Comprehensive Income for Year | | - | |
| Total comprehensive income | | 9,356,729 | 8,690,258 |



Statement of Changes in Equity for the year ended 31 March 2014

| | | This Year \$ | Last Year \$ |
|--|-----------|-----------------|-----------------|
| Credits for year: | | | |
| Net Income For Year | | 9,356,729 | 8,690,258 |
| Distribution Over-provided & Unclaimed Money | | 300,983 | 218,125 |
| | | 9,657,712 | 8,908,383 |
| Debits for year: | | | |
| Previous Distribution Cheques Presented | 78,485 | | 23,100 |
| Distribution to Owners | 9,339,213 | | 8,130,786 |
| | | 9,417,698 | 8,153,886 |
| Credit for year | _ | 240,014 | 754,497 |
| Opening Credit Balance | | 68,403,659 | 67,649,162 |
| Closing Credit Balance | | 68,643,673 | 68,403,660 |

Balance Sheet as at 31 March 2014

| | Sch | | This Year \$ | Last Year \$ |
|--|-----|--------------------|----------------------|---------------------|
| ASSETS | | | 4 | |
| Current Assets | | | | |
| Westpac | | 11004 | | |
| Cheque Account Distribution Account | | 113,947 | | 50,258 |
| Online Saver Account | | 112,296 770,075 | | 50,109 1,374,440 |
| Offinie Baver Account | | 770,075 | 996,318 | 1,474,807 |
| ASB | | | <i>770,310</i> | 1, 17 1,007 |
| Fastsaver | | 695 | | 66 |
| Savings Plus | | 8,414 | | - |
| | | | 9,109 | 66 |
| Westpac - Term Deposit | | | 900,000 | 900,000 |
| BNZ - Term Deposit | | | 1,078,012 | 553,177 |
| Kiwibank - Notice Saver | | | 21,616 | 20,820 |
| Rabobank - Term Deposit ASB - Term Deposit | | | 500,000 1,009,452 | - |
| ANZ - Term Deposit | | | 500,000 | |
| Interest Accrued | | | 86,993 | 11,698 |
| Payments in Advance | | | 4,955 | 1,438 |
| Inland Revenue Department | 7 | | 31,072 | 163,605 |
| | | | 5,137,527 | 3,125,611 |
| Investments | | | | |
| Unison Networks Limited | | | | |
| Shares Held | | | 64,000,000 | 64,000,000 |
| Unison Networks Limited | | | | |
| Advance | 6 | | - | 1,600,000 |
| Total Assets | | | 69,137,527 | 68,725,611 |
| LIABILITIES | | | | |
| Current Liabilities | | | | |
| Accounts Payable | | 200,675 | | 20,970 |
| Dividend RWT Payable | | 34,954 | | - |
| Provision for Distribution | | 258,225 | | 300,982 |
| Total Liabilities | | | 493,854 | 321,952 |
| EXCESS ASSETS OVER LIABILITIES | | | 68,643,673 | 68,403,659 |



Balance Sheet as at 31 March 2014

| | Sch | This Year | Last Year |
|-------------------------------|--------|------------|-------------------------|
| | | \$ | 3 |
| EQUITY | | | |
| Retained Earnings | | 3,643,673 | 3,403,659 |
| Trust Capital | | 65,000,000 | 65,000,000 |
| TOTAL EQUITY | | 68,643,673 | 68,403,659 |
| For and on behalf of Trustees | | Aul _ | (Section of the Control |
| Ok Sevil A. | 4 | | |
| Trustee / | Truste | e | |
| Date / 23/7/14 | | | |
| | | | |

Cash Flow Statement for the year ended 31 March 2014

| | | This Year | Last Year \$ |
|--|-----------|--------------------|-----------------|
| Cash Flows from Operating Activities | | • | |
| Cash was provided from: | | | |
| Dividends Received | | 9,215,000 | 9,140,000 |
| Interest Received Taxation Refunds Received | | 227,001 711,725 | 295,341 |
| Taxation Retunds Received | _ | 10,153,726 | 9,435,341 |
| | | 10,133,720 | 7,455,541 |
| Cash was disbursed to: | | | |
| Expenses Paid | 532,500 | | 740,813 |
| Taxation Paid | 31,072 | | 318,377 |
| | | 563,572 | 1,059,190 |
| Net Cash Flow from Operations | _ | 9,590,154 | 8,376,151 |
| Cash Flows from Investing Activities Cash was provided from: | | | |
| Maturing Investments - Unison Advance | 1,600,000 | | - |
| Net Cash Flow from Investing | | 1,600,000 | - |
| Cash Flows From Financing Activities | | | |
| Cash was disbursed to: | | | |
| Previous Distribution Cheques Presented | 78,485 | | 23,100 |
| Provision for Distribution | 9,046,034 | | 7,829,803 |
| | | 9,124,519 | 7,852,903 |
| Net Cash Flow from Financing | | (9,124,519) | (7,852,903) |
| Net Increase (Decrease) in Cash Held | - | 2,065,635 | 523,248 |
| Represented By: | | | |
| Opening Bank Balance | | 2,948,872 | 2,425,624 |
| Net Cash Movement | | 2,065,635 | 523,248 |
| Closing Bank Balance | **** | 5,014,507 | 2,948,872 |



Notes to the Financial Statements for the year ended 31 March 2014

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Reporting Entity

The assets and liabilities of the former Hawke's Bay Electric Power Board were vested in a new energy company (Hawke's Bay Power Distribution Limited) on 1 June 1993 in accordance with the Establishment Plan which was approved by the Governor General by Order in Council on the 10th day of May 1993. Hawke's Bay Power Distribution Limited changed its name to Hawke's Bay Network Limited on 19 January 1999 following reorganisation of the business in accordance with the Electricity Reform Act 1998. Hawke's Bay Network Limited changed its name to Unison Networks Limited on the 17 April 2003.

The Establishment Plan also provided for the establishment of the Hawke's Bay Power Consumers' Trust, the reporting entity for these financial statements, and the allocation of all shares in the Company to the Trustees.

The objective of the Trust is to hold the shares in the company on behalf of the Consumers' and distribute to the Consumers' in their capacity as owners, the benefits of ownership of the shares in the Company and to carry out future ownership reviews involving the public consultation in accordance with the terms of the Deed establishing the Trust.

These financial statements have been approved for issue by the Trustees on xx July 2014.

B. Basis of Preparation

The financial statements of the Trust have been prepared in accordance with New Zealand generally accepted accounting practice (NZ GAAP). They comply with New Zealand equivalents to International Financial Reporting Standards (NZ IFRS), and other applicable New Zealand Financial Reporting Standards, as appropriate for profit-orientated entities.

Statutory Basis

The financial statements have been prepared in accordance with the requirements of the Financial Reporting Act 1993, Companies Act 1993 and Electricty Act 1992.

The financial statements have been prepared on the basis of historical cost, except where otherwise stated.

The financial statements are presented in New Zealand dollars.

The preparation of financial statements in conformity with NZ IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the trusts accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in the notes to the Financial Statements.



Notes to the Financial Statements for the year ended 31 March 2014

C. Income Tax

Income tax expense in relation to the surplus or deficit for the period comprises current tax and deferred tax.

Current tax is the amount of income tax payable based on the taxable profit for the current year, plus any adjustments to income tax payable in respect of prior years. Current tax is calculated using rates that have been enacted or substantially enacted by balance date.

Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which the deductible temporary differences or tax losses can be utilised. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised, using tax rates that have been enacted or substantially enacted by balance date.

Current tax and deferred tax is charged or credited to the income statement, except when it relates to items charged or credited directly to equity, in which case the tax is dealt with in equity.

D. Cash Flows

For the purpose of the Cash Flow Statement, cash includes cash on hand and deposits held on call with banks.

E. Cash and Cash Equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short term, highly liquid investments with original maturities of one year or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

F. Investments

Investments in Unison Networks Limited are recorded at values placed on them as part of the 1993 Establishment Plan.

G. Trade and Other Pavables

These amounts represent liabilities for goods and services provided to the Trust prior to the end of the financial year which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition.

H. Consolidation

The Financial Statements of Unison Networks Limited are not consolidated into this financial report of the Trust. A separate set of Consolidated Financial Statements has been prepared.



Notes to the Financial Statements for the year ended 31 March 2014

I. Changes in Accounting Policies

There have been no significant changes in accounting policies during the current year. Accounting policies have been applied on a basis consistent with prior year.

2. AUDIT

These financial statements have been subject to audit, please refer to Auditor's Report.

3. CONTINGENT LIABILITIES

At balance date there are no known contingent liabilities (2013:\$0). In the event of a legitimate claim being made by a Consumer to share in the distribution made in March 1999, December 2004, October 2006, October 2007, October 2008, October 2009, October 2010, August 2011, and November 2012 the Trust will settle the claim from general funds.

4. FINANCIAL INSTRUMENTS

The Trust is party to financial instruments as part of its normal operations. These financial instruments include bank accounts, advances, accounts receivable, accounts payable. All financial instruments are recognised in the income statement. The fair values of financial instruments are considered to be their carrying value as disclosed except that the estimated fair value of shares in Unison Networks Limited based upon net tangible assets of the Company at 31 March 2014 is \$276,893,000.

No undisclosed credit risk exists.

By virtue of its objects, the Trust has a concentration of credit risk with Unison Networks Limited.

There are no undisclosed financial instruments.

5. COMMITMENTS

Hawke's Bay Power Consumers' Trust has commitments as as 31 March 2014 to Butler & Hewitt Limited and Hector Jones Limited for electric blanket testing.

6. RELATED PARTY TRANSACTIONS

The Establishment Plan that established both Unison Networks Limited and the Hawke's Bay Power Consumers' Trust also provided for the issue of a \$1,000,000 debt security from the Company (then \$1,600,000) to the Trust. Interest received for the year totals \$16,000 (2013 \$96,000). The debt security was repaid in May 2013. Dividends totalling \$9,215,000 (2013 \$9,140,000) were received from the Company during the year.



Notes to the Financial Statements for the year ended 31 March 2014

| | | This Year \$ | Last Year \$ |
|---------|--|-----------------|-----------------|
| 7. a | INCOME TAX Taxation | • | • |
| | Surplus (Deficit) before Tax | \$8,808,608 | \$8,722,208 |
| | Prima Facie tax expense @ 33% | 2,906,841 | 2,878,329 |
| | Adjustment for permanent differences - | | |
| | Non-deductible expenses | 129,094 | 126,413 |
| | Distributions to Beneficiaries | (3,081,932) | (2,972,792) |
| | Unrecognised Tax Losses | 130,460 | _ |
| | Prior Period Adjustment | (632,584) | |
| | Tax Expense/(Benefit) | (\$548,121) | \$31,950 |
| | | | |
| | Comprising | (510.404) | |
| | Current Tax Provision | (548,121) | 31,950 |
| | | (\$548,121) | \$31,950 |
| | Income tax losses totalling \$395,334 (2013: nil) have not been recogn received from Unison Nelworks Limited is usually fully imputed it is have future net taxable income sufficient to utilise the tax losses. | | |
| b | Taxation Payable/(Receivable) | | |
| | Opening Balance | (163,605) | 122,822 |
| | Taxation - Refunds Received | 711,725 | - |
| | RWT Paid | (90) | (2,443) |
| | Provisional Tax paid | (30,982) | (315,934) |
| | Tax Provision | (548,121) | 31,950 |
| | Taxation Payable/(Receivable) | (\$31,072) | (\$163,605) |
| 8. | RECONCILIATION OF THE NET SURPLUS AFTER TAXATI WITH THE NET CASH FLOWS FROM OPERATING ACTIV Reported Surplus after taxation | 9,356,729 | 8,690,258 |
| | | 9,356,729 | 8,690,258 |
| | Add (Less) movements in working capital intems: | 150 505 | (27.624) |
| | Increase (Decrease) in accounts payable | 179,705 | (27,601) |
| | Decrease (Increase) in taxation refund due | 132,533 | (286,427) |
| | (Increase) Decrease in interest accrued | (75,296) | (79) |
| | (Increase) Decrease in pre-payments | (3,517) | (\$0.276.151\) |
| | Net Cash Flow from Operating Activities | (\$9,590,154) | (\$8,376,151) |



Notes to the Financial Statements for the year ended 31 March 2014

| | This Year \$ | Last Year \$ |
|---|-----------------|-----------------|
| 9. RETAINED EARNINGS MOVEMENT | | |
| Movements in retained earnings were as follows: | | |
| Opening Balance | 3,403,659 | 2,649,162 |
| Profit for Year | 9,356,729 | 8,690,258 |
| Distributions to Beneficiaries | (9,339,213) | (8,130,786) |
| Previous Distribution Cheques Presented | (78,485) | (23,100) |
| Distribution Over-provided & Unclaimed Money | 300,983 | 218,125 |
| Closing Balance | 3,643,673 | 3,403,659 |

10. **DIVIDEND**

During the financial year an imputed dividend of \$9,215,000 (\$12,798,611 inclusive of imputation credits) was received in respect to the 2013/2014 financial year (2013: \$13,057,143 fully imputed dividend).

11. SIGNIFICANT EVENTS OCCURRING AFTER BALANCE

There have been no significant reporting events subsequent to balance date.



Taxation Reconciliation for the year ended 31 March 2014

| | This Year \$ | Last Year \$ |
|---|-------------------|-------------------|
| Net Profit - per Statements | 8,808,608 | 8,722,208 |
| Add/ (Less) | WAS INCOME. | |
| Imputation Credits | | |
| Unison Networks Limited | 3,583,611 | 3,917,143 |
| | 12,392,219 | 12,639,351 |
| Other Adjustments | 20,000,000 | |
| Safety - Electric Blankets Insulation Costs | 13,251 377,944 | 14,151 368,918 |
| institution Costs | 377,944 | 300,910 |
| Taxable Income For Year | 12,783,414 | 13,022,420 |
| Tax Loss Brought Forward | (255,948) | - |
| Taxable Income per Return | 12,527,466 | 13,022,420 |
| | | |



Independent Auditors' Report to the trustees of Hawke's Bay Power Consumers' Trust

Report on the Financial Statements

We have audited the financial statements of the Hawke's Bay Power Consumers' Trust on pages 5 to 14, which comprise the balance sheet as at 31 March 2014, the income statement, and statement of movement in equity and statement of cash flows for the year then ended, and the notes to the financial statements that include a summary of significant accounting policies and other explanatory information.

Trustees Responsibility for the Financial Statements

The Trustees are responsible for the preparation and fair presentation of financial statements in accordance with generally accepted accounting practice in New Zealand and for such internal controls as Trustees determine are necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand) and International Standards on Auditing. These standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider the internal controls relevant to the entity's preparation of financial statements that present fairly the matters to which they relate, in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

We have no relationship with or interests in the entity other than in our capacities as auditors and the provision of taxation services. These services have not impaired our independence as auditors of the Hawke's Bay Power Consumers' Trust.

Independent Auditors' Report Hawke's Bay Power Consumers' Trust

Opinion

In our opinion, the financial statements on pages 5 to 14 present fairly, in all material respects, the financial position of the Trust as at 31 March 2014, and its financial performance and cash flows for the year ended on that date in accordance with generally accepted accounting practice in New Zealand.

Restriction on Use of our Report

This report is made solely to the Trustees as a body. Our audit work has been undertaken so that we might state to the Trustees those matters which we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Trust and the Trustees, as a body, for our audit work, for this report or for the opinions we have formed.

Chartered Accountants 23 July 2014

Pricewsterhouseloopes

Napier